FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019 AND INDEPENDENT AUDITOR'S REPORT

(CONVENIENCE TRANSLATION OF THE REPORT AND THE FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH)

## (CONVENIENCE TRANSLATION OF INDEPENDENT AUDITOR'S REPORT ORIGINALLY ISSUED IN TURKISH)

## **INDEPENDENT AUDITOR'S REPORT**

To the General Assembly of Halk Gayrimenkul Yatırım Ortaklığı A.Ş.

### A) Independent Audit of Financial Statements

### 1) Opinion

We have audited the accompanying financial statements of Halk Gayrimenkul Yatırım Ortaklığı A.Ş. ("the Company"), which comprise the statement of financial position as at 31 December 2019, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2019, and of its financial performance and its cash flows for the year then ended in accordance with Turkish Financial Reporting Standards (TFRSs).

### 2) Basis for Opinion

We conducted our audit in accordance with the standards on auditing issued by Capital Markets Board and the Standards on Independent Auditing ("SIA") which is a part of Turkish Auditing Standards published by the Public Oversight Accounting and Auditing Standards Authority ("POA"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the *Code of Ethics for Independent Auditors* (Code of Ethics) published by the POA, together with the ethical requirements that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### 3) Emphasis of Matter

As detailed in Note 27, we draw attention to the following which might affect the Parent Bank:

On 15 October 2019, an indictment prepared by the New York Southern District Attorney General of the United States ("US") Department of Justice for violation of Iranian sanctions and a lawsuit was filed against the Parent Bank in the New York Southern District Court ("District Court"). This case and the Parent Bank's objections in the District Court and the appeal process in the US Second Circuit Court of Appeals are ongoing. On 31 January 2020, the US Second Circuit Court of Appeals, granted a temporary stay on the New York Southern District Court litigation. In addition, the appeal process of the case which resulted in conviction for the defendant former executive of the Parent Bank, who was released on 19 July 2019 and returned back to Turkey, is ongoing. At this stage, the Parent Bank's Management stated that there were no penalty, sanction or measure arising from the ongoing case against the Parent Bank in the appeal process. There is an uncertainty with respect to any decisions by the US authorities that may adversely affect the financial position of the Bank. No provision has been made in the financial statements of the Parent Bank related to these matters. Our opinion is not modified in respect of these matters.

## 4) Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key Audit Matter	How the matter was addressed in the audit
1) Presentation of investment properties in the financial statements and significant disclosures	The following procedures were performed within the scope of our audit work:
The Company recognizes its investment properties according to fair value model.	-We evaluated the design and implementation of the key controls prepared by the appraisers appointed by the Company.
The fair values of the investment properties presented in the financial statements amounting to TL 2,715,950,000 as of 31 December 2019 have been determined by an independent appraiser firm.	-Qualifications, competencies and independencies of real estate appraisers appointed by the management have been evaluated. -The appropriateness of methods used by the
Due to the fact that investment properties comprise approximately 89% of the Company's total assets and methods used in fair value determination include significant estimates and assumptions, we have determined the accuracy of works in determination of fair value of the investment properties together with principles related to presentation of investment properties in the financial statements as a key audit matter. (For the respective accounting policy please refer to "Note 2 Summary of Significant Accounting Policies" and for the details of investment properties please refer to Note 8.)	Company's appraisers in their valuation reports for investment properties. -The reconciliation of the amounts disclosed in note 8 is checked for investment properties and the values determined by the appraisers in their reports. -The assumptions used by appraisers (including rate of increase, real discount rate, market rents and estimated occupancy rates) include the analysis of the market data in their determination of fair value of investment properties. We have engaged with another independent external expert (real estate appraiser) in our work in order to assess such analysis. - Due to the existence of high level judgments used in the valuation reports as well as alternative estimates and valuation methods; the value, which had been appreciated by the valuation specialists, was assessed through performing above mentioned procedures whether it is within an acceptable range. -In addition, the appropriateness of the information disclosed in the financial
	statements and in the explanatory notes was assessed for the importance of the disclosed information for the financial statement users.

# 5) Responsibilities of Management and Those Charged with Governance for the Financial Statements

The Company management is responsible for the preparation and fair presentation of these financial statements in accordance with TFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### 6) Auditor's Responsibilities for the Audit of the Financial Statements

In an independent audit, our responsibilities as independent auditors are as follows:

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Independent Auditing Standards published by the Capital Markets Board will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the standards on auditing issued by Capital Markets Board and SIA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. (The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.)

• Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

• Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

• Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Companny's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **B)** Report on Other Legal and Regulatory Requirements

In accordance with paragraph four of the Article 398 of the Turkish Commercial Code No. 6102 ("TCC"), the auditor's report on the system and the committee of early detection of risk has been submitted to the Board of Directors of the Company on 14 February 2020.

In accordance with paragraph four of the Article 402 of the TCC, nothing has come to our attention that may cause us to believe that the Company's set of accounts and financial statements prepared for the period 1 January-31 December 2019 does not comply with the TCC and the provisions of the Company's articles of association in relation to financial reporting.

In accordance with paragraph four of the Article 402 of the TCC, the Board of Directors provided us all the required information and documentation with respect to our audit.

The independent audit herein, is conducted and concluded by the engagement partner Hasan Kılıç.

## DRT BAĞIMSIZ DENETİM VE SERBEST MUHASEBECİ MALİ MÜŞAVİRLİK A.Ş. Member of **DELOITTE TOUCHE TOHMATSU LIMITED**

Hasan Kılıç, SMMM Partner

İstanbul, 14 February 2020

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#### AUDITED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

	Notes	Audited 31 December 2019	Restated Audited 31 December 2018
ASSETS			
Current Assets		192,228,287	213,276,049
Cash and Cash Equivalents	26	74,285,277	28,825,032
Trade Receivables	5	11,511,709	9,757,225
Trade Receivables from Related Parties	4	3,114	627
Trade Receivables from Third Parties		11,508,595	9,756,598
Inventory	6	67,906,463	108,935,331
Prepaid Expenses	7	10,072,788	16,423,666
Prepaid Expenses to Related Parties		9,979,415	298,429
Other Prepaid Expenses		93,373	16,125,237
Current Tax Assets		1,024,761	1,021,383
Other Current Assets	13	27,427,289	48,313,412
Other Current Assets		27,427,289	48,313,412
Non-Current Assets		2,846,980,843	2,419,517,344
Trade Receivables	5	4,426,244	6,216,382
Trade Receivables from Third Parties		4,426,244	6,216,382
Investment Property	8	2,715,950,000	2,288,772,410
Property, Plant and Equipment	9	4,424,599	800,320
Intangible Assets	10	305,959	346,313
Other Intangible Assets		305,959	346,313
Prepaid Expenses	7	96,753,415	103,052,919
Prepaid Expenses to Related Parties		-	298,429
Other Prepaid Expenses		96,753,415	102,754,490
Other Non-Current Assets	13	25,120,626	20,329,000
Other Non-Current Assets from Third Parties		25,120,626	20,329,000
TOTAL ASSETS		3,039,209,130	2,632,793,393

The accompanying notes form an integral part of these financial statements. 1

#### AUDITED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

Short-Term Liabilities         22         421,990,029         293,920,           Short-Term Portion of Long-Term Borrowings         22         3,396,659         3,397,           Short-Term Financial Borrowings from Related Parties         3,396,659         3,397,           Trade Payables         5         2,955,431         15,628,           Trade Payables to Related Parties         4         55,804         79,           Trade Payables to Related Parties         4         55,804         79,           Trade Payables to Third Parties         2,899,627         15,549,           Deferred Income         7         13,423,297         10,116,           Deferred Income from Third Parties         13,423,297         10,116,           Short-Term Porvisions         1,594,925         1,549,           Short-Term Porvisions         11         2,036         287,           Other Current Provisions         11         2,036         287,           Other Current Liabilities         8,868,040         28,726,           Non-Current Liabilities         8,020,447         17,306,           Long-Term Financial Borrowings from Related Parties         8,020,447         17,306,           Long-Term Provisions         12         740,620         529,		Notes	Audited 31 December 2019	Restated Audited 31 December 2018
Short-Term Liabilities         22         421,990,029         293,920,           Short-Term Portion of Long-Term Borrowings         22         3,396,659         3,397,           Short-Term Financial Borrowings from Related Parties         3,396,659         3,397,           Trade Payables         5         2,955,431         15,628,           Trade Payables to Related Parties         4         55,804         79,           Trade Payables to Related Parties         4         55,804         79,           Trade Payables to Third Parties         2,899,627         15,549,           Deferred Income         7         13,423,297         10,116,           Deferred Income from Third Parties         13,423,297         10,116,           Short-Term Porvisions         1,594,925         1,549,           Short-Term Porvisions         11         2,036         287,           Other Current Provisions         11         2,036         287,           Other Current Liabilities         8,868,040         28,726,           Non-Current Liabilities         8,020,447         17,306,           Long-Term Financial Borrowings from Related Parties         8,020,447         17,306,           Long-Term Provisions         12         740,620         529,	LIABILITIES AND EQUITY			
Short-Term Portion of Long-Term Borrowings         22         3,396,659         3,397, 3,396,659         3,397, 3,297, 2,58,219,627         15,549, 14,28,297         10,116, 15,54,925         1,54,925         1,54,925         1,549,925	Current Liabilities			353,338,299
Short-Term Financial Borrowings from Related Parties         3,396,659         3,397,           Trade Payables         5         2,955,431         15,628,           Trade Payables to Related Parties         4         55,804         79,           Trade Payables to Third Parties         4         55,804         79,           Trade Payables to Third Parties         2,899,627         15,549,           Deferred Income         7         13,423,297         10,116,           Deferred Income from Third Parties         13,423,297         10,116,           Short-Term Provisions         1,594,925         1,549,           Short-Term Porvisions of Provisions Related to         1,594,925         1,549,           Employee Benefits         12         1,592,889         1,262,           Other Current Provisions         11         2,036         287,           Other Current Liabilities         13         8,868,040         28,726,           Other Current Liabilities         13         8,868,040         28,726,           Non-Current Liabilities         8,020,447         17,306,         10,09,726           Long-Term Fronxial Borrowings from Related Parties         8,020,447         17,306,           Long-Term Provisions         12         740,620         529,	Short-Term Liabilities	22		293,920,037
Trade Payables       5       2,955,431       15,628,         Trade Payables to Related Parties       4       55,804       79,         Trade Payables to Third Parties       2,899,627       15,549,         Deferred Income       7       13,423,297       10,116,         Deferred Income from Third Parties       13,423,297       10,116,         Short-Term Porvisions       1,594,925       1,549,         Short-Term Porvisions       12       1,592,889       1,262,         Other Current Provisions       11       2,036       287,         Other Current Liabilities       13       8,868,040       28,726,         Other Current Liabilities       13       8,868,040       28,726,         Other Current Liabilities       8,761,067       17,836,         Long-Term Borrowings       22       8,020,447       17,306,         Long-Term Provisions       12       740,620       529,         Long-Term Povisions       12       740,620       529,         Long-Term Povisions Relating to Employee       8,020,040       858,000,         Benefits       740,620       529,       529,         Long-Term Povisions Relating to Employee       8,020,000       858,000,         Benefits	Short-Term Portion of Long-Term Borrowings	22		3,397,826
Trade Payables to Related Parties       4       55,804       79,         Trade Payables to Third Parties       2,899,627       15,549,         Deferred Income       7       13,423,297       10,116,         Deferred Income from Third Parties       13,423,297       10,116,         Short-Term Provisions       1,594,925       1,549,         Short-Term Porvisions       12       1,592,889       1,262,         Other Current Provisions       11       2,036       287,         Other Current Provisions       11       2,036       287,         Other Current Liabilities       13       8,868,040       28,726,         Other Current Liabilities       13       8,868,040       28,726,         Non-Current Liabilities       8,761,067       17,836,       Long-Term Financial Borrowings from Related Parties       8,020,447       17,306,         Long-Term Financial Borrowings from Related Parties       8,020,447       17,306,       Long-Term Provisions       12       740,620       529,         Long-Term Porvisions       12       740,620       529,       22,       578,219,682       2,261,618,         Share Capital       14       928,000,000       858,000,       858,000,       858,000,       858,000,       740,620	Short-Term Financial Borrowings from Related Parties		3,396,659	3,397,826
Trade Payables to Third Parties       2,899,627       15,549,         Deferred Income       7       13,423,297       10,116,         Deferred Income from Third Parties       13,423,297       10,116,         Short-Term Provisions       1,594,925       1,549,         Short-Term Portion of Provisions Related to       12       1,592,889       1,262,         Other Current Provisions       11       2,036       287,         Other Current Liabilities       13       8,868,040       28,726,         Non-Current Liabilities       13       8,868,040       28,726,         Long-Term Borrowings       22       8,020,447       17,306,         Long-Term Provisions       12       740,620       529,         Long-Term Provisions Relating to Employee       8       740,620       529,         Long-Term Portion of Provisions Relating to Employee       740,620       529,         Long-Term Portion of Provisions Relating to Employee       740,620       529,         EQUITY       2,578,219,682	Trade Payables	5	2,955,431	15,628,217
Deferred Income         7         13,423,297         10,116,           Deferred Income from Third Parties         13,423,297         10,116,           Short-Term Provisions         13,423,297         10,116,           Short-Term Provisions         1,594,925         1,549,           Short-Term Portion of Provisions Related to         12         1,592,889         1,262,           Other Current Provisions         11         2,036         287,           Other Current Liabilities         13         8,868,040         28,726,           Other Current Liabilities         13         8,868,040         28,726,           Other Current Liabilities         8,868,040         28,726,           Non-Current Liabilities         8,761,067         17,836,           Long-Term Borrowings         22         8,020,447         17,306,           Long-Term Frinancial Borrowings from Related Parties         8,020,447         17,306,           Long-Term Provisions         12         740,620         529,           Long-Term Portion of Provisions Relating to Employee         80,000,000         858,000,           Benefits         740,620         529,         529,           EQUITY         2,578,219,682         2,261,618,           Share Capital	Trade Payables to Related Parties	4	55,804	79,078
Deferred Income from Third Parties       13,423,297       10,116,         Short-Term Provisions       1,594,925       1,549,         Short-Term Portion of Provisions Related to       12       1,592,889       1,262,         Other Current Provisions       11       2,036       287,         Other Current Liabilities       13       8,868,040       28,726,         Other Current Liabilities       8,868,040       28,726,         Non-Current Liabilities       8,868,040       28,726,         Non-Current Liabilities       8,868,040       28,726,         Long-Term Borrowings       22       8,020,447       17,306,         Long-Term Financial Borrowings from Related Parties       8,020,447       17,306,         Long-Term Provisions       12       740,620       529,         Long-Term Portion of Provisions Relating to Employee       8enefits       529,         EQUITY       2,578,219,682       2,261,618,         Share Capital       14       928,000,000       858,000,         Treasury Shares (-)       14       (26,162,328)       (24,188,5,         Share Premium/Discounts       49,945,096       49,945,096       49,945,096	Trade Payables to Third Parties		2,899,627	15,549,139
Short-Term Provisions       1,594,925       1,549,         Short-Term Portion of Provisions Related to       12       1,592,889       1,262,         Other Current Provisions       11       2,036       287,         Other Current Liabilities       13       8,868,040       28,726,         Other Current Liabilities       13       8,868,040       28,726,         Other Current Liabilities       13       8,868,040       28,726,         Non-Current Liabilities       8,761,067       17,836,         Long-Term Borrowings       22       8,020,447       17,306,         Long-Term Financial Borrowings from Related Parties       8,020,447       17,306,         Long-Term Provisions       12       740,620       529,         Long-Term Portion of Provisions Relating to Employee       8       740,620       529,         EQUITY       2,578,219,682       2,261,618,         Share Capital       14       928,000,000       858,000,         Treasury Shares (-)       14       (26,162,328)       (24,188,5)         Share Premium/Discounts       49,945,096       49,945,096       49,945,096	Deferred Income	7	13,423,297	10,116,377
Short-Term Portion of Provisions Related to       12       1,592,889       1,262,         Other Current Provisions       11       2,036       287,         Other Current Provisions       13       8,868,040       28,726,         Other Current Liabilities       13       8,868,040       28,726,         Other Current Liabilities       13       8,868,040       28,726,         Non-Current Liabilities       8,761,067       17,836,         Long-Term Borrowings       22       8,020,447       17,306,         Long-Term Financial Borrowings from Related Parties       8,020,447       17,306,         Long-Term Provisions       12       740,620       529,         Long-Term Portion of Provisions Relating to Employee       740,620       529,         Benefits       740,620       529,         EQUITY       2,578,219,682       2,261,618,         Share Capital       14       928,000,000       858,000,         Treasury Shares (-)       14       (26,162,328)       (24,188,5,         Share Premium/Discounts       49,945,096       49,945,096       49,945,096	Deferred Income from Third Parties		13,423,297	10,116,377
Employee Benefits       12       1,592,889       1,262,         Other Current Provisions       11       2,036       287,         Other Current Liabilities       13       8,868,040       28,726,         Other Current Liabilities       13       8,868,040       28,726,         Non-Current Liabilities       13       8,868,040       28,726,         Non-Current Liabilities       8,761,067       17,836,         Long-Term Borrowings       22       8,020,447       17,306,         Long-Term Financial Borrowings from Related Parties       8,020,447       17,306,         Long-Term Provisions       12       740,620       529,         Long-Term Portion of Provisions Relating to Employee       740,620       529,         Benefits       740,620       529,         EQUITY       2,578,219,682       2,261,618,         Share Capital       14       928,000,000       858,000,         Treasury Shares (-)       14       (26,162,328)       (24,188,5)         Share Premium/Discounts       49,945,096       49,945,096       49,945,096	Short-Term Provisions		1,594,925	1,549,747
Employee Benefits       12       1,592,889       1,262,         Other Current Provisions       11       2,036       287,         Other Current Liabilities       13       8,868,040       28,726,         Other Current Liabilities       13       8,868,040       28,726,         Non-Current Liabilities       13       8,868,040       28,726,         Non-Current Liabilities       8,761,067       17,836,         Long-Term Borrowings       22       8,020,447       17,306,         Long-Term Financial Borrowings from Related Parties       8,020,447       17,306,         Long-Term Provisions       12       740,620       529,         Long-Term Portion of Provisions Relating to Employee       740,620       529,         Benefits       740,620       529,         EQUITY       2,578,219,682       2,261,618,         Share Capital       14       928,000,000       858,000,         Treasury Shares (-)       14       (26,162,328)       (24,188,5)         Share Premium/Discounts       49,945,096       49,945,096       49,945,096	Short-Term Portion of Provisions Related to			
Other Current Liabilities       13       8,868,040       28,726,         Other Current Liabilities       8,868,040       28,726,         Non-Current Liabilities       8,761,067       17,836,         Long-Term Borrowings       22       8,020,447       17,306,         Long-Term Financial Borrowings from Related Parties       8,020,447       17,306,         Long-Term Provisions       12       740,620       529,         Long-Term Portion of Provisions Relating to Employee       740,620       529,         Benefits       740,620       529,         Volume       2,578,219,682       2,261,618,         Share Capital       14       928,000,000       858,000,         Treasury Shares (-)       14       (26,162,328)       (24,188,5,         Share Premium/Discounts       49,945,096       49,945,096       49,945,096	-	12	1,592,889	1,262,500
Other Current Liabilities       8,868,040       28,726,         Non-Current Liabilities       8,761,067       17,836,         Long-Term Borrowings       22       8,020,447       17,306,         Long-Term Financial Borrowings from Related Parties       8,020,447       17,306,         Long-Term Provisions       12       740,620       529,         Long-Term Portion of Provisions Relating to Employee       740,620       529,         Benefits       740,620       529,         Volume       2,578,219,682       2,261,618,         Share Capital       14       928,000,000       858,000,         Treasury Shares (-)       14       (26,162,328)       (24,188,5,         Share Premium/Discounts       49,945,096       49,945,096       49,945,096	Other Current Provisions	11	2,036	287,247
Non-Current Liabilities         8,761,067         17,836           Long-Term Borrowings         22         8,020,447         17,306           Long-Term Financial Borrowings from Related Parties         8,020,447         17,306           Long-Term Provisions         12         740,620         529           Long-Term Portion of Provisions Relating to Employee         740,620         529           Benefits         740,620         529           V         14         928,000,000         858,000           Treasury Shares (-)         14         (26,162,328)         (24,188,8           Share Premium/Discounts         49,945,096         49,945         49,945	Other Current Liabilities	13	8,868,040	28,726,095
Long-Term Borrowings       22       8,020,447       17,306,         Long-Term Financial Borrowings from Related Parties       8,020,447       17,306,         Long-Term Provisions       12       740,620       529,         Long-Term Portion of Provisions Relating to Employee       740,620       529,         Benefits       740,620       529,         EQUITY       2,578,219,682       2,261,618,         Share Capital       14       928,000,000       858,000,         Treasury Shares (-)       14       (26,162,328)       (24,188,5)         Share Premium/Discounts       49,945,096       49,945,096       49,945,006	Other Current Liabilities		8,868,040	28,726,095
Long-Term Financial Borrowings from Related Parties       8,020,447       17,306,         Long-Term Provisions       12       740,620       529,         Long-Term Portion of Provisions Relating to Employee       740,620       529,         Benefits       740,620       529,         EQUITY       2,578,219,682       2,261,618,         Share Capital       14       928,000,000       858,000,         Treasury Shares (-)       14       (26,162,328)       (24,188,5,         Share Premium/Discounts       49,945,096       49,945,	Non-Current Liabilities		8,761,067	17,836,274
Long-Term Provisions       12       740,620       529,         Long-Term Portion of Provisions Relating to Employee       740,620       529,         Benefits       740,620       529,         EQUITY       2,578,219,682       2,261,618,         Share Capital       14       928,000,000       858,000,         Treasury Shares (-)       14       (26,162,328)       (24,188,5,         Share Premium/Discounts       49,945,096       49,945,	Long-Term Borrowings	22	8,020,447	17,306,339
Long-Term Portion of Provisions Relating to Employee Benefits         740,620         529,           EQUITY         2,578,219,682         2,261,618           Share Capital         14         928,000,000         858,000,           Treasury Shares (-)         14         (26,162,328)         (24,188,5)           Share Premium/Discounts         49,945,096         49,945,096         49,945,096	Long-Term Financial Borrowings from Related Parties		8,020,447	17,306,339
Benefits       740,620       529,         EQUITY       2,578,219,682       2,261,618,         Share Capital       14       928,000,000       858,000,         Treasury Shares (-)       14       (26,162,328)       (24,188,8,         Share Premium/Discounts       49,945,096       49,945,	Long-Term Provisions	12	740,620	529,935
EQUITY2,578,219,6822,261,618Share Capital14928,000,000858,000Treasury Shares (-)14(26,162,328)(24,188,300)Share Premium/Discounts49,945,09649,945	Long-Term Portion of Provisions Relating to Employee			
Share Capital         14         928,000,000         858,000           Treasury Shares (-)         14         (26,162,328)         (24,188,8)           Share Premium/Discounts         49,945,096         49,945	Benefits		740,620	529,935
Treasury Shares (-)       14       (26,162,328)       (24,188,5         Share Premium/Discounts       49,945,096       49,945	EQUITY		2,578,219,682	2,261,618,820
Treasury Shares (-)       14       (26,162,328)       (24,188,5         Share Premium/Discounts       49,945,096       49,945	Share Capital	14	928,000,000	858,000,000
Share Premium/Discounts49,945,09649,945,	-	14	(26,162,328)	(24,188,879)
				49,945,096
Accumulated Other Comprehensive Income that will not be	Accumulated Other Comprehensive Income that will not be		, ,	, ,
	·		(23,610)	(81,503)
- Gains on remeasurement of defined benefit plans (23,610) (81,5	- Gains on remeasurement of defined benefit plans		(23,610)	(81,503)
Restricted Reserves Appropriated from Profit 14 49,937,018 42,011,	Restricted Reserves Appropriated from Profit	14	49,937,018	42,011,650
Retained Earnings 1,255,115,292 954,587,	Retained Earnings		1,255,115,292	954,587,570
Net Profit For The Period         321,408,214         381,344	Net Profit For The Period		321,408,214	381,344,886
TOTAL LIABILITIES AND EQUITY         3,039,209,130         2,632,793,	TOTAL LIABILITIES AND EQUITY		3,039,209,130	2,632,793,393

The accompanying notes form an integral part of these financial statements.  $\underline{2}$ 

#### AUDITED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

			Restated
		Audited	Audited
		1 January-	1 January-
		31 December	31 December
-	Notes	2019	2018
Revenue	15	129,978,874	319,158,974
Cost of Sales (-)	15	(42,155,655)	(216,626,386)
GROSS PROFIT		87,823,219	102,532,588
General Administrative Expenses (-)	17	(15,141,458)	(12,811,718)
Marketing and Selling Expenses (-)	17	(4,993,522)	(4,671,801)
Other Income from Operating Activities	18	2,288,368	6,316,561
Other Expenses from Operating Activities (-)	18	(481,752)	(1,861,940)
OPERATING PROFIT		69,494,855	89,503,690
Investment Property Revaluation Gains	8	262,434,998	306,881,143
OPERATING PROFIT BEFORE FINANCE EXPENSE		331,929,853	396,384,833
Finance Expenses (-)	19	(10,521,639)	(15,039,947)
PROFIT BEFORE TAX		321,408,214	381,344,886
PROFIT FOR THE PERIOD		321,408,214	381,344,886
PROFIT/LOSS FROM DISCONTINUED OPERATIONS		-	-
PROFIT FOR THE PERIOD		321,408,214	381,344,886
Earnings per Share		0.3463	0.4109
OTHER COMPREHENSIVE INCOME:			
Other Comprehensive Income that will not be			
Reclassified to Profit or Loss		57,893	(94,701)
Gains on Remeasurement of Defined Benefit Plans		57,893	(94,701)
OTHER COMPREHENSIVE INCOME		57,893	(94,701)
TOTAL COMPREHENSIVE INCOME		321,466,107	381,250,185

The accompanying notes form an integral part of these financial statements. 3

### AUDITED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

### (Amounts expressed in Turkish Lira (TL))

				Accumulated Other Comprehensive Income or Expenses that will				
				not be Reclassified to Profit or Loss		Retained I	Farnings	
				10 110111 01 2035	Restricted	Retained I	Lamings	
				Accumulated Gain/Loss on	Reserves			
			Share Premium /	Remeasurement of Defined	Appropriated	Prior Years' Profit /	Net Profit/Loss for	
	Share Capital	Treasury Shares	Discounts	Benefit Plans	from Profit	Loss	the Period	Equity
Balances as of 1 January 2018	820,000,000	(23,117,578)	49,945,096	13,198	39,266,359	741,185,806	252,108,771	1,879,401,652
Effects of Accounting Policy Changes								
Made According to TFRS 9	-	-	-	-	-	(683,632)	-	(683,632)
Effects of Accounting Policy Changes								
Made According to TFRS 15	-	-	-	-	-	5,343,485	-	5,343,485
Restated balance as at 1 January 2018	830 000 000	(22 117 579)	40.045.000	12 100	20 266 250	745 945 (50	252 100 771	1 004 0/1 505
·	820,000,000	(23,117,578)	49,945,096	13,198	39,266,359	745,845,659	252,108,771	1,884,061,505
Transfers	-	-	-	-	2,745,291	249,363,480	(252,108,771)	-
Total Comprehensive Income	-	-	-	(94,701)	-	-	381,344,886	381,250,185
Capital Increase	38,000,000	(1,071,301)	-	-	-	(36,928,699)	-	-
Dividends	-					(3,692,870)	-	(3,692,870)
Balances as of 31 December 2018	858,000,000	(24,188,879)	49,945,096	(81,503)	42,011,650	954,587,570	381,344,886	2,261,618,820
<b>Balances as of 1 January 2019</b>	858,000,000	(24,188,879)	49,945,096	(81,503)	42,011,650	954,587,570	381,344,886	2,261,618,820
Transfers	-	-	-	-	7,925,368	373,419,518	(381,344,886)	-
Total Comprehensive Income	-	-	-	57,893	-	-	321,408,214	321,466,107
Capital Increase	70,000,000	(1,973,449)	-	-	-	(68,026,551)	-	-
Dividends					-	(4,865,245)	-	(4,865,245)
Balances as of 31 December 2019	928,000,000	(26,162,328)	49,945,096	(23,610)	49,937,018	1,255,115,292	321,408,214	2,578,219,682

The accompanying notes form an integral part of these financial statements.

#### AUDITED STATEMENT OF CASH FLOWS FOR THE PERIOD 1 JANUARY – 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

		Audited	Restated Audited
		1 January- 31 December	1 January- 31 December
_	Notes	2019	2018
A. Cash Flows from Operating Activities			
Profit for the Period		321,408,214	381,344,886
Adjustments to Reconcile Net Profit for the Period			
- Adjustments Related to Depreciation and Amortization Expenses	9-10	1,611,292	176,142
- Adjustments Related to Provisions	11-12	268,294	280,265
- Adjustments Related to Interest Income and Expenses	15-19	5,546,217	8,302,226
- Adjustments Related to Loss / Gain in Fair Value	8	(262,434,998)	(306,881,143)
- Adjustments Related to (Increase) / Decrease in Inventories	6	12,166,161	143,069,073
- Adjustments Related to (Increase) / Decrease in Trade Receivables		35,654	26,529,074
- Adjustments Related to (Increase) / Decrease in Prepaid Expenses		12,650,382	(51,296,283)
- Adjustments Related to (Increase) / Decrease in Other Assets		16,091,119	(7,323,888)
- Adjustments Related to Increase / (Decrease) in Trade Payables		(12,672,786)	(2,397,740)
- Adjustments Related to Increase / Decrease in Deferred Revenue		3,306,920	(226,958,539)
- Adjustments Related to Increase/(Decrease) in Other Liabilities		(19,385,933)	20,032,839
Cash Generated from Operations		78,590,536	(15,123,088)
Interest Received		3,704,407	5,234,204
Other Cash Inflows/ Outflows		-	(157,964)
		82,294,943	(10,046,848)
B. Cash Flows from Investing Activities			
Cash Outflows for Purchase of Property, Plant and Equipment			
and Intangible Assets	9-10	(4,371,959)	(946,405)
Cash Outflows for Investment Properties	8	(76,672,016)	(157,743,064)
Proceeds from Disposals of Investment Properties	8	(10,012,010)	4,236,600
Toceeds from Disposais of investment Toperties	0	(81,043,975)	(154,452,869)
C. Cook Elementary Einen sing Astinities		(01,045,775)	(134,432,007)
C. Cash Flows from Financing Activities		1,614,559,579	694,580,081
Proceeds from Borrowings		(1,555,808,291)	(606,870,299)
Cash Used for Repayment of Borrowings			
Dividends Paid	10	(4,865,245)	(3,692,870)
Interest Paid	19	(9,537,441)	(13,536,430)
		44,348,602	70,480,482
NET INCREASE/DECREASE IN CASH AND CASH			
EQUIVALENTS (A+B+C)		45,599,571	(94,019,235)
D. CASH AND CASH EQUIVALENTS AT THE			
BEGINNING OF THE PERIOD		28,601,528	122,620,763
CASH AND CASH EQUIVALENTS AT THE END OF			
THE PERIOD (A+B+C+D)	26	74,201,099	28,601,528

The accompanying notes form an integral part of these financial statements.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 1. ORGANIZATION AND OPERATIONS OF THE COMPANY

The main activity of Halk Gayrimenkul Yatırım Ortaklığı AŞ (the "Company") is to invest in properties, property projects, rights on properties, property related capital market instruments and portfolio including other rights and assets as deem appropriate by the Capital Markets Board of Turkey ("CMB") (see also Note 2.1 and Note 3). In accordance with the relevant articles of the CMB's Communiqué on the Principles of Real Estate Investment Trusts, the main objective of the Company is to invest in properties, property projects, property rights and capital market instruments.

The operations of the Company, its portfolio management policies and limitations are consistent with the regulatory requirements of the CMB. Investment property portfolio of the Company consists of lands and rental properties which are used as bank branches and bank headquarter. The Company obtained its license to operate by the CMB's approval dated 24 September 2010 and numbered 9546, and registered in the CMB. The registered capital ceiling of the Company is TL 1,500,000,000. The paid in capital of the Company is TL 928,000,000 of which TL 196,217,979 was paid in cash whereas TL 466,282,021 was paid in kind and TL 265,500,000 was incorporated from reserves internally appropriated (by bonus issue).

The headquarter of the Company is registered in Şerifali Çiftliği Tatlısu Mah. Ertuğrulgazi Sok. No:1 34774 Yukarı Dudullu Ümraniye/İstanbul.

As of 31 December 2019, the number of personnel employed in the Company is 42 (31 December 2018: 38).

The Company is a subsidiary of Türkiye Halk Bankası AŞ ("Halkbank") and was registered on 18 October 2010. With the amendment dated 31 December 2009 made by the CMB the Communiqué on the Principles of Real Estate Investment Trusts, it is obligatory that the shares of trusts representing a minimum 25% of their capital be issued within three months of either the establishment of the investment trust or the related amendment to the articles of association being registered with the Trade Registry, are offered to public and that they apply to the CMB with the request that all shares to be registered.

The Company has applied to the CMB on 29 August 2012 to increase the issued capital from TL 477,000,000 to TL 662,500,000 within TL 1,500,000,000 registered capital ceiling, by initial public offering of the increase of TL 185,500,000 B group bearer shares. The application was approved in accordance with the CMB's decision numbered 4/97 on 8 February 2013. During 13-15 February 2013, TL 185,500,000 B group shares offered to public by restricting the preemptive rights of the existing shareholders. After the collection of the investors demand, the Company's shares started to be traded on İstanbul Stock Exchange with HLGYO title as of 22 February 2013.

The capital increase is detailed as follows:

Date	Share Capital	Capitalisation	Increase Value	Funds
19 December 2017	477,000,000	Rights issue	-	Initial capital
15 August 2012	662,500,000	Rights issue	185,500,000	Public offering
20 June 2013	673,638,704	Bonus issue	11,138,704	Retained earnings
5 June 2014	697,900,000	Bonus issue	24,261,296	Retained earnings
11 June 2015	743,000,000	Bonus issue	45,100,000	Retained earnings
25 May 2016	790,000,000	Bonus issue	47,000,000	Retained earnings
15 August 2017	820,000,000	Bonus issue	30,000,000	Retained earnings
8 June 2018	858,000,000	Bonus issue	38,000,000	Retained earnings
17 June 2019	928,000,000	Bonus issue	70,000,000	Retained earnings

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 1. ORGANIZATION AND OPERATIONS OF THE COMPANY (cont'd)

As at 4 September 2014, the Company has signed a Joint Operation Agreement with Vakıf Gayrimenkul Yatırım Ortaklığı A.Ş. for developing a real estate project.

As at 14 April 2016, the Company has signed Joint Operation Agreement with Er Konut İnş. Taah. İnş. Malz. Nak. ve Mad. Tic. ve San. A.Ş. for developing a real estate project.

As at 24 August 2017, the Company has signed a Joint Operation Agreement with Teknik Yapı Teknik Yapılar San.ve Tic. A.Ş. for developing a real estate project.

Şirket'in müşterek faaliyetlerdeki paylarına ilişkin detay aşağıda verilmektedir:

Joint operations	Type of activity	Main activity fields
Halk GYO-Vakıf GYO Joint Venture	Construction	Real Estate Construction
Halk GYO-Erkonut Joint Venture	Construction	Real Estate Construction
Teknik Yapı-Halk GYO Joint Venture	Construction	Real Estate Construction

#### Approval of financial statements:

The Board of Directors has approved the financial statements and delegated authority for publishing it on 14 February 2020. The General Assembly has the authority to modify the financial statements.

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS

#### 2.1 Basis of Presentation

#### Statement of Compliance in TFRS

The accompanying financial statements are prepared in accordance with the requirements of Capital Markets Board ("CMB") Communiqué Serial II, No: 14.1 "Basis of Financial Reporting in Capital Markets" ("the Communique"), which was published in the Official Gazette No:28676 on 13 June 2013. The accompanying financial statements are prepared based on the Turkish Financial Reporting Standards ("TFRS") and interpretations that have been put into effect by the Public Oversight Accounting and Auditing Standards Authority ("POA") under Article 5 of the Communiqué.

In addition, the financial statements and disclosures have been prepared in accordance with the resolution of CMB dated 7 June 2013.

The financial statements have been prepared on the historical cost basis except for investment properties that are measured at fair values. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

#### Currency Used

The individual financial statements of each entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). The results and financial position of each entity are expressed in TL, which is the functional currency of the Company, and the presentation currency for the financial statements.

#### Preparation of financial statements in hyperinflationary economies

In accordance with the communique issued by CMB, for companies that operate in Turkey and prepare their financial statements applying Turkish Accounting Standards, it is decided not to apply inflation accounting from 1 January 2005 which is published on 17 March 2005 numbered 11/367. Accordingly, as of 1 January 2005 No:29 "Financial reporting in Hyperinflationary Economies" ("TAS 29") was not applied.

#### Comparative Information and Reclassification of Prior Period Financial Statements

Financial statements of the Company have been prepared comparatively with the prior period in order to give information about financial position and performance. In order to maintain consistency with current year financial statements, comparative information is reclassed and significant changes are disclosed if necessary.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

### 2.1 Basis of Presentation (cont'd)

#### Interests in joint operations:

A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

When a Company entity undertakes its activities under joint operations, the Company as a joint operator recognises in relation to its interest in a joint operation:

- Its assets, including its share of any assets held jointly.
- Its liabilities, including its share of any liabilities incurred jointly.
- Its revenue from the sale of its share of the output arising from the joint operation.
- Its share of the revenue from the sale of the output by the joint operation.
- Its expenses, including its share of any expenses incurred jointly.

The Company accounts for the assets, liabilities, revenues and expenses relating to its interest in a joint operation in accordance with the TFRS applicable to the particular assets, liabilities, revenues and expenses.

#### 2.2 Impact of Changes in Accounting Policies

This note explains the impact of the adoption of TFRS 16 Leases on the Company's financial statements and also discloses the new accounting policies that have been applied from 1 January 2019, where they are different to those applied in prior periods.

As a result of the adoption of TFRS 16, as of 1 January 2019, the accounting policies have been changed and the financial statements have been adjusted. In concordance with the transition provisions of TFRS 16, the prior year's financial statements were no restated.

On adoption of TFRS 16, the Company recognised lease liabilities in relation to leases which had previously been classified as "operating leases" under the principles of TAS 17 Leases. These liabilities were measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate as of 1 January 2019.

Right-of-use assets regonized are related to the assets below:	31 December	1 January
	2019	2019
Properties	1,474,566	1,230,009
Motor Vehicles	542,835	311,192
Total right-of-use assets	2,017,401	1,541,201

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

#### 2.2 Impact of Changes in Accounting Policies (cont'd)

As of 1 January 2019, the impact on the financial statements is detailed as follows:

	Amount
Liabilities related to operating lease as of 31 December 2018	1,914,418
Effect of discounting the above amounts	(373,217)
Liabilities related to operating lease as of 1 January 2019	1,541,201

The change in accounting policy affected the following items in the balance sheet on 1 January 2019.

- Right-of-use assets increase by TL 1,541,201
- Lease liabilities increase by TL 1,541,201

As of 1 January 2019, there is no net effect on retained earnings/accumulated losses.

#### 2.3 Changes in Accounting Estimates and Errors

If changes in accounting estimates and errors are for only one period, changes are applied in the current period but if the estimated changes affect the following periods, changes are applied both on the current and following years prospectively. In the current period, there are no material errors and changes in accounting estimates.

#### 2.4 New and Amended Turkish Financial Reporting Standards

#### a) Amendments that are mandatorily effective as of 2019

TFRS 16	Leases
TFRS Interpretation 23	Uncertainty over Income Tax Treatments
Amendments to TAS 28	Long-term Interests in Associates and Joint
	Ventures
Amendments to TAS 19	Amendments to Employee Benefits
Annual Improvements to TFRS	Amendments to TFRS 3, TFRS 11, TAS 12
Standards 2015–2017 Cycle	and TAS 23

#### **TFRS 16** Leases

General impact of application of TFRS 16 Leases

TFRS 16 provides a comprehensive model for the identification of lease arrangements and their treatment in the financial statements for both lessors and lessees. TFRS 16 supersedes the current lease guidance including TAS 17 Leases and the related Interpretations for accounting periods beginning on or after 1 January 2019. The date of initial application of TFRS 16 for the Company is 1 January 2019 retrospectively taking into account the cumulative effect in the financial statements.

In contrast to lessee accounting, TFRS 16 substantially carries forward the lessor accounting requirements in TAS 17.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

## 2.4 New and Amended Turkish Financial Reporting Standards (cont'd)

## a) Amendments that are mandatorily effective as of 2019 (cont'd)

## TFRS 16 Leases (cont'd)

### Impact of the new definition of a lease

The Company made use of the practical expedient available on transition to TFRS 16 not to reassess whether a contract is or contains a lease. Accordingly, the definition of a lease in accordance with TAS 17 and TFRS Interpretation 4 continue to apply to those leases entered or modified before 1 January 2019.

The change in definition of a lease mainly relates to the concept of control. TFRS 16 distinguishes between leases and service contracts on the basis of whether the use of an identified asset is controlled by the customer. Control is considered to exist if the customer has:

- The right to obtain substantially all of the economic benefits from the use of an identified asset; and
- The right to direct the use of that asset.

The Company applied the definition of a lease and related guidance set out in TFRS 16 to all lease contracts entered into or modified on or after 1 January 2019 (whether it is a lessor or a lessee in the lease contract).

#### Impact on Lessee Accounting

#### **Operating** leases

TFRS 16 changes how the Company accounts for leases previously classified as operating leases under TAS 17, which were off-balance sheet.

On initial application of TFRS 16, for all leases (except as noted below), the Company has:

- a) Recognised right-of-use assets and lease liabilities in the statement of financial position, initially measured at the present value of the future lease payments;
- b) Recognised depreciation of right-of-use assets and interest on lease liabilities in the statement of profit or loss;
- c) Separated the total amount of cash paid into a principal portion (presented within financing activities) and interest (presented within operating activities) in the cash flow statement.

Lease incentives (e.g. rent-free period) are recognised as part of the measurement of the right-of-use assets and lease liabilities whereas under TAS 17 they resulted in the recognition of a lease liability incentive, amortised as a reduction of rental expenses on a straight-line basis.

Under TFRS 16, right-of-use assets are tested for impairment in accordance with TAS 36 Impairment of Assets. This will replace the previous requirement to recognise a provision for onerous lease contracts.

For short-term leases (lease term of 12 months or less) and leases of low-value assets (such as personal computers and office furniture), the Company opted to recognise a lease expense on a straight-line basis as permitted by TFRS 16.

As at 1 January 2019, the impact of TFRS 16 on the financial statements of the Company is disclosed in "the Effects of Accounting Policy Amendments" note.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

## 2.4 New and Amended Turkish Financial Reporting Standards (cont'd)

a) Amendments that are mandatorily effective as of 2019 (cont'd)

#### Amendments to TAS 28 Long-term Interests in Associates and Joint Ventures

This amendment clarifies that an entity applies TFRS 9 Financial Instruments to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture but to which the equity method is not applied.

### **TFRS Interpretation 23** Uncertainty over Income Tax Treatments

This Interpretation addresses the application of recognition and measurement provisions under TAS 12 when there is uncertainty over income tax treatments.

### Amendments to TAS 19 Employee Benefits

The Amendments to TAS 19 *Employee Benefits* address the impact of the changes in defined benefit plans (one of the two benefits provided after employment relationship is ended defined benefit plans and defined contribution plans) to the recognition of the defined benefit plans, and TAS 19 has been amended.

### Annual Improvements to TFRS Standards 2015–2017 Cycle

Annual Improvements to TFRS Standards 2015–2017 Cycle include amendments to TFRS 3 Business Combinations and TFRS 11 Joint Arrangements in when a party that participates in, but does not have joint control of, TAS 12 Income Taxes; income tax consequences of dividends in profit or loss, and TAS 23 Borrowing Costs in capitalized borrowing costs.

Other than TFRS 16, these standards, amendments and improvements have no impact on the financial position and performance of the Company.

#### b) New and revised TFRSs in issue but not yet effective

The Company has not yet adopted the following standards and amendments and interpretations to the existing standards:

TFRS 17 Amendments to TFRS 3 Amendments to TAS 1 Amendments to TAS 8 Insurance Contracts Business Combinations Presentation of Financial Statements Accounting Policies, Changes in Accounting Estimates and Errors

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

## 2.4 New and Amended Turkish Financial Reporting Standards (cont'd)

b) New and revised TFRSs in issue but not yet effective (cont'd)

## **TFRS 17** Insurance Contracts

TFRS 17 requires insurance liabilities to be measured at a current fulfillment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts. TFRS 17 supersedes TFRS 4 Insurance Contracts as of 1 January 2021.

### Amendments to TFRS 3 Definition of a Business

The definition of "business" is important because the accounting for the acquisition of an activity and asset Company varies depending on whether the Company is a business or only an asset Company. The definition of "business" in TFRS 3 Business Combinations standart has been amended. With this change:

- By confirming that a business should include inputs and a process; clarified that the process should be essential and that the process and inputs should contribute significantly to the creation of outputs.
- The definition of a business has been simplified by focusing on the definition of goods and services offered to customers and other income from ordinary activities.
- An optional test has been added to facilitate the process of deciding whether a company acquired a business or a Company of assets.

### Amendments to TAS 1 Presentation of Financial Statements and TAS 8 Accounting Policies, Changes in Accounting Estimates and Errors - Definition of Material

The amendments in Definition of Material (Amendments to TAS 1 and TAS 8) clarify the definition of 'material' and align the definition used in the Conceptual Framework and the standards.

# NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

## 2.5 Summary of Significant Accounting Policies

#### **Related Parties**

A related party is a person or entity that is related to the entity that is preparing its financial statements (reporting entity).

a) A person or a close member of that person's family is related to a reporting entity if that person:

- (i) has control or joint control over the reporting entity;
- (ii) has significant influence over the reporting entity; or

(iii) is a member of the key management personnel of the reporting entity or of a parent of the reporting entity.

b) An entity is related to a reporting entity if any of the following conditions applies:

(i) The entity and the reporting entity are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).

(ii)One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).

(ii) Both entities are joint ventures of the same third party.

(iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.

(v) The entity is a post-employment benefit plan for the benefit of employees of either the reporting entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity.

(vi) The entity is controlled or jointly controlled by a person identified in (a).

(vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

A related party transaction is a transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a price is charged.

## Revenue

Revenue is recognized when it is probable that an economic gain will be realized to the Company as a result of its operations and it is probable that the income will be measured reliably. Net sales is reduced for estimated and realized customer returns, rebates, commissions and taxes related with sales. Revenue is recognized when all the following conditions are satisfied:

#### Sale of real estate

In accordance with the contract, revenue is included in the financial statements when the performance obligation determined in the contract is fulfilled after the real estate committed is transferred to the customer. When the customers receives the control of the property, the real estate is considered as transferred.

# NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

## 2.5 Summary of Significant Accounting Policies (cont'd)

#### Revenue (cont'd)

#### Rental income from real estate leases:

Rental income from real estates is recognized on an accrual and a straight line basis through the related lease contract. If there are other benefits to the tenants of the Company, they are recorded so as to reduce rental income during the lease term.

#### Dividend and interest income:

Dividend income from investments is recognized when the shareholder's right to receive payment has been established (provided that it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably).

Interest income from a financial asset is recognized when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### Sale of lands

Revenue is recognised when all significant risks and rewards regarding the lands that are not designed are transferred to the buyer according to TFRS 15 and the amount of revenue can be measured reliably.

#### Sales of land by way of "Land Sale of Revenue Sharing Agreement" ("LSRSA")

The Company recognizes revenue from the sale of the lands designed in the scope of "Land Sale of Revenue Sharing Agreement" (LSRSA) when transfer of legal ownership of land is transferred to the buyer. When the legal ownership is not transferred, the Company books its share of revenue as deferred income. The Company's share (land sales income) in Total Sales Revenue ("TSR") is recorded as revenue from sale of land and related cost is recognised as cost of land sold in the statement of profit or loss.

#### Inventories

Inventories are stated at the lower of cost and net realizable value. Net realizable value represents the estimated selling price less all estimated costs of completion and costs necessary to make the sale. When the net realizable value of inventory is less than cost, the inventory is written down to the net realizable value and the expense is included in statement of profit or loss in the period the write-down or loss occurred. When the circumstances that previously caused inventories to be written down below cost no longer exist or when there is clear evidence of an increase in net realizable value because of changed economic circumstances, the amount of the write-down is reversed. The reversal amount is limited to the amount of the original write-down.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

## 2.5 Summary of Significant Accounting Policies (cont'd)

### **Property, Plant and Equipment**

Property, plant and equipment are carried at cost less accumulated depreciation and any accumulated impairment losses. Land is not depreciated and carried at cost less accumulated impairment.

Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognized impairment loss. Cost includes professional fees and, for qualifying assets, borrowing costs capitalized. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Depreciation is recognized so as to write off the cost or valuation of assets, other than freehold land and properties under construction, less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets. However, when there is no reasonable certainty that ownership will be obtained by the end of the lease term, assets are depreciated over the shorter of the lease term and their useful lives.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in profit or loss.

#### Leases

#### The Company as Lessee

The Company assesses whether a contract is or contains a lease, at inception of the contract. The Company recognises a right-of-use asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases of low value assets. For these leases, the Company recognises the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the Company uses its incremental borrowing rate.

# NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

## 2.5 Summary of Significant Accounting Policies (cont'd)

#### Leases (cont'd)

#### The Company as Lessee (cont'd)

Lease payments included in the measurement of the lease liability comprise:

- fixed lease payments (including in-substance fixed payments), less any lease incentives;
- variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- the amount expected to be payable by the lessee under residual value guarantees;
- the exercise price of purchase options, if the lessee is reasonably certain to exercise the options; and
- payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

The lease liability is presented as a separate line in the consolidated statement of financial position. The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect the lease payments made. The Company remeasures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- The lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.
- The lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is remeasured by discounting the revised lease payments using the initial discount rate (unless the lease payments change is due to a change in a floating interest rate, in which case a revised discount rate is used).
- A lease contract is modified and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate at the effective date of the modification.

The Company did not make any such adjustments during the periods presented.

The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Whenever the Company incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the condition required by the terms and conditions of the lease, a provision is recognised and measured under TAS 37. The costs are included in the related right-of-use asset, unless those costs are incurred to produce inventories.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

#### 2.5 Summary of Significant Accounting Policies (cont'd)

#### Leases (cont'd)

#### The Company as Lessee (cont'd)

Right-of-use assets are depreciated over the shorter period of lease term and useful life of the underlying asset. If a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that the Company expects to exercise a purchase option, the related right-of-use asset is depreciated over the useful life of the underlying asset. The depreciation starts at the commencement date of the lease.

The right-of-use assets are presented as a separate line in the consolidated statement of financial position.

The Company applies TAS 36 to determine whether a right-of-use asset is impaired and accounts for any identified impairment loss as described in the 'Property, Plant and Equipment' policy.

Variable rents that do not depend on an index or rate are not included in the measurement of the lease liability and the right-of-use asset. The related payments are recognised as an expense in the period in which the event or condition that triggers those payments occurs.

As a practical expedient, TFRS 16 permits a lessee not to separate non-lease components, and instead account for any lease and associated non-lease components as a single arrangement. The Company has not used this practical expedient.

#### The Company as lessor

The Company enters into lease agreements as a lessor with respect to some of its investment properties.

Leases for which the Company is a lessor are classified as finance or operating leases. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

When the Company is an intermediate lessor, it accounts for the head lease and the sublease as two separate contracts. The sublease is classified as a finance or operating lease by reference to the right-of-use asset arising from the head lease.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

Amounts due from lessees under finance leases are recognised as receivables at the amount of the Company's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Company's net investment outstanding in respect of the leases.

When a contract includes lease and non-lease components, the Company applies TFRS 15 to allocate the consideration under the contract to each component.

# NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

### 2.5 Summary of Significant Accounting Policies (cont'd)

#### Accounting Policy Applied until 31 December 2018 for Leases

#### **Financial Leases**

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### Leases - the Company as lessor

Amounts due from lessees under finance leases are recognized as receivables at the amount of the Company's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Company's net investment outstanding in respect of the leases.

Rental income from operating leases is recognized on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term.

Assets held under finance leases are initially recognized as assets of the Company at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognized immediately in profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalized in accordance with the Company's general policy on borrowing costs as detailed above. Contingent rentals are recognized as expenses in the periods in which they are incurred.

Operating lease payments are recognized as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognized as an expense in the period in which they are incurred.

#### **Intangible Assets**

#### Intangible assets acquired seperately

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortization and accumulated impairment losses. Amortization is recognized on a straight-line basis over their estimated useful lives. The estimated useful life and amortization method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with indefinite useful lives that are acquired separately are carried at cost less accumulated impairment losses.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

#### 2.5 Summary of Significant Accounting Policies (cont'd)

#### Computer software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their estimated useful lives (5-10 years). Costs associated with developing or maintaining computer software programmes are recognized in the statement of profit or loss as incurred.

#### Derecognition of intangible assets

An intangible asset is derecognized on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognized in profit or loss when the asset is derecognized.

#### Impairment of Tangible and Intangible Assets Other Than Goodwill

At the end of each reporting period, the Company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at least annually, and whenever there is an indication that the asset may be impaired. Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognized immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

When an impairment loss subsequently reverses, the carrying amount of the asset (or a cashgenerating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognized immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

## 2.5 Summary of Significant Accounting Policies (cont'd)

#### **Borrowing Costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

When the Company borrows funds specifically for the purpose of the qualifying assets, the amount of borrowing costs eligible for capitalization is the actual borrowing costs incurred on that borrowing during the period less any investment income on the temporary investment of those borrowings.

General borrowings of the Company are capitalized to the applicable qualifying assets based on a capitalization rate. The capitalization rate is the weighted average of the borrowing costs applicable to the borrowings of the entity that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

All other borrowing costs are recognized in the statement of profit or loss in the period in which they are incurred.

#### **Financial Instruments**

#### Financial assets

At initial recognition, the Company measures a financial asset at its fair value, except for trade receivables that do not contain significant financing component. The Company measures trade receivables at their transaction price if the trade receivables do not contain a significant financing component in accordance with TFRS 15 (or when the entity applies the practical expedient) at initial recognition.

At initial recognition, the Company measures a financial asset at its fair value plus or minus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset. A regular way purchase or sale of financial assets shall be recognized using trade date accounting or settlement date accounting.

The Company shall classify financial assets as subsequently measured at amortised cost, fair value through other comprehensive income or fair value through profit or loss on the basis of both: (a) the Company's business model for managing the financial assets and (b) the contractual cash flow characteristics of the financial asset. When, and only when, the Company changes its business model for managing financial assets it shall reclassify all affected financial assets. If the Company reclassifies financial assets, it shall apply the reclassification prospectively from the reclassification date the Company shall not restate any previously recognised gains, losses (including impairment gains or losses) or interest.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

## 2.5 Summary of Significant Accounting Policies (cont'd)

### **Financial Instruments (cont'd)**

#### Financial assets (cont'd)

#### Financial assets at amortized cost

A financial asset shall be measured at amortised cost if both of the following conditions are met: (a) the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and

(b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Interest revenue regarding the financial assets at amortised cost, shall be calculated by using the effective interest method. This shall be calculated by applying the effective interest rate to the gross carrying amount of a financial asset except for:

(a) purchased or originated credit-impaired financial assets. For those financial assets, the entity shall apply the credit-adjusted effective interest rate to the amortised cost of the financial asset from initial recognition.

(b) financial assets that are not purchased or originated credit-impaired financial assets but subsequently have become credit-impaired financial assets. For those financial assets, the entity shall apply the effective interest rate to the amortised cost of the financial asset in subsequent reporting periods.

When the contractual cash flows of a financial asset are renegotiated or otherwise modified and the renegotiation or modification does not result in the derecognition of that financial asset in accordance with this Standard, an entity shall recalculate the gross carrying amount of the financial asset and shall recognise a modification gain or loss in profit or loss.

The Company shall directly reduce the gross carrying amount of a financial asset and derecognizes the financial asset when the entity has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof.

## Financial assets at FVTOCI

A financial asset shall be measured at fair value through other comprehensive income if both of the following conditions are met:

(a) the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and

(b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

## 2.5 Summary of Significant Accounting Policies (cont'd)

### **Financial Instruments (cont'd)**

#### Financial assets (cont'd)

### Financial assets at FVTOCI (cont'd)

A gain or loss on a financial asset measured at fair value through other comprehensive income shall be recognised in other comprehensive income, except for impairment gains or losses and foreign exchange gains and losses, until the financial asset is derecognised or reclassified. When the financial asset is derecognised the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment. If the financial asset is reclassified out of the fair value through other comprehensive income measurement category, the entity shall account for the cumulative gain or loss that was previously recognised in other comprehensive income. Interest calculated using the effective interest method is recognised in profit or loss.

At initial recognition, an entity can make an irrevocable election to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument that is not held for trading.

#### Financial assets at FVTPL

A financial asset shall be measured at fair value through profit or loss unless it is measured at amortised cost or at fair value through other comprehensive income.

Derivatives are also categorized as FVTPL unless they are designated as hedges. These financial assets are stated at fair value and any gain or losses are recognised in profit or loss.

#### <u>Impairment</u>

The Company recognises a loss allowance for expected credit losses on financial assets that are measured at amortized cost or fair value through other comprehensive income.

The Company applies the impairment requirements for the recognition and measurement of a loss allowance for financial assets that are measured at fair value through other comprehensive income. However, the loss allowance is recognised in other comprehensive income and does not reduce the carrying amount of the financial asset in the statement of financial position.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

## 2.5 Summary of Significant Accounting Policies (cont'd)

### **Financial Instruments (cont'd)**

Financial assets (cont'd)

#### Impairment (cont'd)

At each reporting date, the Company measures the loss allowance for a financial instrument at an amount equal to the lifetime expected credit losses if the credit risk on that financial instrument has increased significantly since initial recognition.

If, at the reporting date, the credit risk on a financial instrument has not increased significantly since initial recognition, the Group measures the loss allowance for that financial instrument at an amount equal to 12-month expected credit losses except for purchased or originated credit impaired financial assets. For purchased or originated credit-impaired financial assets, the Company only recognises the cumulative changes in lifetime expected credit losses since initial recognition as a loss allowance at the reporting date.

The Company measures the loss allowance at an amount equal to lifetime expected credit losses for trade receivables, contract assets and lease receivables that do not contain a significant financing component, which is referred as simplified approach.

#### Financial liabilities

When a financial liability is recognised initially, the Company measures it at its fair value plus, in the case of a financial liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial liability.

An entity shall classify all financial liabilities as subsequently measured at amortised cost, except for:

(a) Financial liabilities at fair value through profit or loss. Such liabilities, including derivatives that are liabilities, shall be subsequently measured at fair value.

(b) Financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition or when the continuing involvement approach applies: When the Company continues to recognise an asset to the extent of its continuing involvement, the entity also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the entity has retained. The associated liability is measured in such a way that the net carrying amount of the transferred asset.

(c) Contingent consideration recognised by an acquirer in a business combination to which TFRS 3 applies. Such contingent consideration shall subsequently be measured at fair value with changes recognised in profit or loss.

The Company does not reclassify any financial liability.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

## 2.5 Summary of Significant Accounting Policies (cont'd)

#### Financial Instruments (cont'd)

#### Recognition and derecognition of financial assets

The Company recognises a financial asset or a financial liability in its statement of financial position when, and only, the entity becomes a party to the contractual provisions of the instrument. The Company derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received. An entity shall remove a financial liability from its statement of financial position when, and only, the obligation specified in the contract is discharged or cancelled or expires.

#### Derivative financial instruments and financial risk hedge accounting

The resulting gain or loss is recognized in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

If the cash flow hedge of a firm commitment or an expected forward transaction result in the recognition of an asset or liability, at the initial recognition of this asset or liability the gain or loss previously recognized under equity related to derivatives are included in the measurement of the initial amount of the asset or liability. In a hedge accounting that does not result in the recognition of an asset or liability, the amounts previously recognized under equity are transferred to statement of profit or loss in the period in which the hedged item has an effect on profit or loss. The changes in the fair value of derivatives that do not meet the criteria for hedge accounting are recognized in the statement of profit or loss.

Hedge accounting is discontinued when the Company revokes the hedging relationship, when the hedging instrument expires or is sold, terminated, or exercised, or when it no longer qualifies for financial risk hedge accounting. Any gain or loss recognized in other comprehensive income and accumulated in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in profit or loss. When a forecast transaction is no longer expected to occur, the gain or loss accumulated in equity is recognized immediately in profit or loss.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

#### 2.5 Summary of Significant Accounting Policies (cont'd)

#### **Effect of Exchange Differences**

#### Foreign Currency Balances and Transactions

The individual financial statements of each entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). The results and financial position of each entity are expressed in TL, which is the functional currency of the Company, and the presentation currency for the financial statements. In preparing the financial statements of the individual entities, transactions in currencies other than TL (foreign currencies) are recorded at the rates of exchange prevailing on the dates of the transactions. At the end of each reporting period, monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences are recognized in profit or loss in the period in which they arise except for:

• Exchange differences on foreign currency borrowings relating to assets under construction for future productive use, which are included in the cost of those assets where they are regarded as an adjustment to interest costs on those foreign currency borrowings.

#### **Earnings Per Share**

Earnings per share disclosed in the statement of comprehensive income are determined by dividing net earnings by the weighted average number of shares that have been outstanding during the related period.

In Turkey, companies can increase their share capital by making a pro-rata distribution of shares ("bonus shares") to existing shareholders from retained earnings on equity items. Such kind of bonus shares are taken into consideration in the computation of earnings per share as issued share certificates. For the purpose of earnings per share computations, the weighted average number of shares outstanding during the period has been adjusted in respect of bonus shares issues without a corresponding change in resources, by giving them retroactive effect for the year in which they were issued and each earlier year.

#### **Events After the Reporting Period**

Events after the reporting period are those events that occur between the balance sheet date and the date when the financial statements are authorized for issue, even if they occur after an announcement related with the profit for the year or public disclosure of other selected financial information. The Company adjusts the amounts recognized in its financial statements if adjusting events occur after the balance sheet date.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

### 2.5 Summary of Significant Accounting Policies (cont'd)

#### **Provisions, Contingent Assets and Liabilities**

Provisions are recognized when the Company has a present obligation as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### **Investment Properties**

Investment properties are properties held to earn rentals and/or for capital appreciation, including property under construction for such purposes. Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value. Gains or losses arising from changes in the fair values of investment properties are included in the profit or loss in the year in which they arise.

An investment property is derecognized upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from disposal. Any gain or loss arising on derecognition of the property is included in profit or loss in the period in which the property is derecognized.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property that is measured at fair value to owner occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner occupied property becomes an investment property that is measured at fair value, the Company accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

No assets held under operating lease have been classified as investment properties.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

#### 2.5 Summary of Significant Accounting Policies (cont'd)

#### **Income Taxes**

According to Article 5/1(d) (4) of the New Corporate Tax Law No: 5220, the income of Real Estate Investment Trusts ("REIT") is exempt from Corporate Income Tax in Turkey. This exemption is also applicable to Quarterly Advance Corporate Tax.

According to the Corporate Tax Law Article 15/(3), the income of REITs is subject to 15% withholding tax irrespective of its distribution. The Council of Ministers has the authority to increase the withholding tax rate on REIT income to corporate income tax rate or reduce it to 0% or change it within the limits defined through publication of a Decree based on the Corporate Tax Law Article 15/(4). In accordance with New Corporate Tax Law Article 15/(2), income subject to corporate tax is also exempt from withholding tax.

According to the temporary Article (1) of the Corporate Tax Law, resolutions of the Council of Ministers related with Income Tax Law numbered 193 and Tax Law No: 5422 are valid up to new Decrees published by the Council of Ministers. Determined rates cannot exceed statutory limits defined at New Corporate Tax Law.

Based on the resolution of the Council of Ministers related to the withholding tax rates which were determined as 15% according to the Corporate Tax Law Article 15/(3) published in the Official Gazette dated 3 February 2009 numbered 27130, the withholding tax rate is determined as 0% and this resolution is effective on the same date. Thereof, in accordance with the Article 5/1(d) (4) of the Corporate Tax Law, real estate investment trusts earnings, regardless of the fact they are distributed or not, will be subject to 0% withholding.

#### <u>Deferred tax</u>

Since the Company is exempt from Corporate Income Tax in Turkey in accordance with the Article 5 of the Corporate Tax Law, deferred tax is not recognised.

#### **Employee Benefits**

#### Termination and retirement benefits:

Under Turkish law and union agreements, lump sum payments are made to employees retiring or involuntarily leaving the Company. Such payments are considered as being part of defined retirement benefit plan as per TAS 19 (Revised) *Employee Benefits* ("TAS 19").

The retirement benefit obligation recognized in the statement of financial position represents the present value of the defined benefit obligation. The actuarial gains and losses are recognized in other comprehensive income.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS (cont'd)

## 2.5 Summary of Significant Accounting Policies (cont'd)

### **Employee Benefits (cont'd)**

#### Profit-sharing and bonus plans

The Company recognizes a liability and an expense for bonuses and profit-sharing, based on a formula that takes into consideration the profit attributable to the shareholders after certain adjustments. The Company recognizes a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

#### **Statement of Cash Flows**

In the statement of cash flows, cash flows are classified according to operating, investing and financing activities.

#### Share Capital and Dividends

Common shares are classified as equity. Dividends on common shares are recognized in equity deducting from retained earnings in the period in which they are approved and declared.

## 2.6 Segment Reporting

As the Company only operates in Turkey and in the field of real estate investment, there are no business segments apart from those disclosed in the notes regarding the revenue and the cost of sales and reporting details in accordance with geographic segments to be reported.

#### 2.7 Critical Accounting Judgments and Key Sources of Estimation Uncertainty

#### Critical judgments in applying the entity's accounting policies

In the process of applying the entity's accounting policies, which are described in Note 2.5, management has made the following judgments that have the most significant effect on the amounts recognized in the financial statements:

#### Useful lives of property, plant and equipment

The Company reviews the estimated useful lives of its property, plant and equipment at the end of each reporting period. The Company takes into consideration the intended use of the property, plant and equipment, the advancement in technology related to the particular type of property, plant and equipment as well as other factors that may require management to extend or shorten the useful lives and the assets' related depreciation.

#### Determination of fair values of investment properties and investment properties under development

The fair values of investment properties are based on valuations, performed by independent valuers using certain estimates and assumptions, who hold recognized and relevant professional qualifications lisenced by the CMB and who have recent experience in the location and category of the investment properties being valued. Any future changes in these estimates and assumptions may cause significant impact on the Company's financial statements.

#### Borrowing costs

In accordance with TAS 23, the Company evaluates whether borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, will be added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. As of 31 December 2019, finance cost amounting to TL 101,342,328 has been capitalized.

# NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 3. INTERESTS IN OTHER ENTITIES

#### **Joint Operations**

Shareholding of the Company in the joint operation is as follows:

	31 December	31 December
	2019	2018
Halk GYO-Vakıf GYO Joint Venture Halk GYO-Erkonut Joint Venture Halk GYO-Teknik Yapı Joint Venture	50% 50% 50%	50% 50% 50%

#### Halk GYO-Vakıf GYO Joint Venture

Halk GYO-Vakif GYO Joint Venture has been founded in Turkey for operating as a joint operation with 50% shares and 50% voting rights. The Company owns 50% of the Bizimtepe Aydos Project in Istanbul. The residences in the project will be offered for sale. The financial information of Halk GYO-Vakif GYO is summarized in the following tables. The financial information of Halk GYO-Vakif GYO as per the shareholding and voting rights is as follows:

	31 December	31 December
Halk GYO-Vakıf GYO Joint Venture	2019	2018
Current assets	76,266,214	99,181,512
Non-current assets	9,892,027	22,871,423
Current liabilities	(3,922,897)	(8,844,324)
	1 January-	1 January-
	31 December 2019	31 December 2018
Profit for the period	17,636,097	14,254,018

#### Halk GYO-Erkonut Joint Venture

Halk GYO-Erkonut Joint Venture has been founded in Turkey for operating as a joint operation with 50% shares and 50% voting rights. The Company owns 50% of the Şehristan Project in Erzurum. The residences in the project will be offered for sale. The financial information of Halk GYO-Erkonut is summarized in the following tables. The financial information of Halk GYO-Erkonut as per the shareholding and voting rights is as follows:

# NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 3. INTERESTS IN OTHER ENTITIES (cont'd)

#### Joint Operations (cont'd)

#### Halk GYO-Erkonut Joint Venture (cont'd)

Halk GYO-Erkonut Joint Venture	31 December 2019	31 December 2018
Current assets	9,212,839	40,093,573
Non-current assets	-	15,095
Current liabilities	(680,156)	(5,721,325)
	1 January- 31 December 2019	1 January- 31 December 2018
Profit for the period	199,842	15,495,419

## Halk GYO-Teknik Yapı Joint Venture

Halk GYO-Teknik Yapı Joint Venture has been founded on 24 August 2017 in Turkey for operating as a joint operation with 50% shares and 50% voting rights. The Company owns 50% of the İzmir Project in İzmir. The residences in the project will be offered for sale. The financial information of Halk GYO-Teknik Yapı is summarized in the following tables. The financial information of Halk GYO-Teknik Yapı as per the shareholding and voting rights is as follows:

Halk GYO-Teknik Yapı Joint Venture	31 December 2019	31 December 2018
Current assets Non-current assets Current liabilities Non-current liabilities	19,530,554 2,307,748 (44,683,306) (10,254,938)	8,151,289 15,973,326 (31,392,312) (2,987,240)
	1 January- 31 December 2019	1 January- 31 December 2018
Loss for the period	(12,581,338)	(9,053,144)

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 4. RELATED PARTY DISCLOSURES

Transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this note.

Details of transactions between the Company and other related parties are disclosed below:

Deposits at Halk Bank	31 December 2019	31 December 2018
Demand deposits	715,995	629,156
Time deposits	73,575,405	28,121,306
POS balance	-	11,132
	74,291,400	28,761,594
Related party balances		
Halk Varlık Yönetimi A.Ş. lease certificate issuance (Note 22)	367,171,740	250,839,562
Short-term loans received from Halk Bank	31,143,131	25,955,799
Long-term loans received from Halk Bank	1,058,667	4,030,427
Halk Leasing Finansal Lease agreement liabilities	21,549,682	23,999,353
	420,923,220	304,825,141

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

### 4. RELATED PARTY DISCLOSURES (cont'd)

			31	December 2019			
	Receiva	bles		Payables		Prepaid E	Expenses
	Short-te	erm	Short	-term	Long-term	Short-	term
Balances with related parties	Trade	Non-trade	Trade	Non-trade	Non-trade	Trade	Non-trade
Shareholders							
Halkbank A.Ş.	627	-	10,322	31,143,131	1,058,667	-	-
Other companies controlled by main shareholder							
Halk Hayat ve Emeklilik A.Ş.	-	-	-	-	-	7,246	-
Halk Leasing Finansal Kiralama A.Ş.(*)	2,487	-	-	15,332,102	6,217,580	-	-
Halk Varlık Kiralama A.Ş.	-	-	-	367,171,740	-	-	-
Halk Sigorta A.Ş.	-	-	45,482	-		414,748	
	3,114	-	55,804	413,646,973	7,276,247	421,994	-
	31 December 2018						
	Receiva	bles		Payables		Prepaid E	Expenses
	Short-te	erm	Short	-term	Long-term	Short-	term
Balances with related parties	Trade	Non-trade	Trade	Non-trade	Non-trade	Trade	Non-trade
Shareholders							
Halkbank A.Ş.	627	-	4,541	-	-	-	-
Other companies controlled by main shareholder							
Halk Hayat ve Emeklilik A.Ş.	-	-	-	-	-	4,111	-
Halk Leasing Finansal Kiralama A.Ş.(*)	-	-	-	11,405,834	12,593,519	-	-
Halk Varlık Kiralama A.Ş.	-	-	-	250,839,562	-	-	-
Halk Sigorta A.Ş.			74,537	-		294,318	
	627		79,078	262,245,396	12,593,519	298,429	

(\*) The Company signed a contract with Buga Otis Asansör Sanayi ve Ticaret A.Ş. concerning the purchase of the vertical procurement works (lift and escalator) services of Halk Office Towers, which will be built within the scope of the Istanbul International Financial Center project and for the financing of the aforementioned service purchase, the Company also signed a finance lease contract with Halk Finansal Kiralama A.Ş. Assets acquired through finance leases are recognized under investment properties and borrowing cost amounting to TL 4,157,949 has been capitalized (31 December 2018: TL 7,421,763).

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

### 4. RELATED PARTY DISCLOSURES (cont'd)

Transactions with related parties			1 January -	- 31 December 20	)19	
	Interest income	Interest expenses	Currency difference expenses	Rent income	Other	
Shareholders						
Halkbank A.Ş.	(6,602,940)	6,180,291	-	43,610,622	630,002	4,797,866
Other companies controlled by the parent						
Halk Varlık Kiralama A.Ş.	-	60,671,562	-	-	-	(60,671,562)
Halk Hayat ve Emeklilik A.Ş.	-	-	-	76,861	28,604	-
Halk Leasing Finansal Kiralama A.Ş.	-	2,234,707	2,191,728	-	-	(4,157,949)
Halk Sigorta A.Ş.(*)	-	-	-	-	1,348,288	
	(6,602,940)	69,086,560	2,191,728	43,687,483	2,006,894	(60,031,645)

(\*) The amount consists of building and health insurance services from Halk Sigorta A.Ş.

Transactions with related parties	1 January - 31 December 2018					
	Interest income	Interest expenses	Currency difference expenses	Rent income	Other expenses	Finance Expenses Capitalized on Investment Properties
Shareholders Halkbank A.Ş.	(5,440,630)	5,969,724	-	40,607,422	256,188	5,225,767
Other companies controlled by the parent						
Halk Hayat ve Emeklilik A.Ş.	-	-	-	59,702	16,971	-
Halk Sigorta A.Ş.	-	-	-	-	1,358,380	-
Halk Leasing Finansal Kiralama A.Ş.	-	2,271,147	6,119,634	-	-	(7,421,674)
Halk Varlık Kiralama A.Ş.	-	38,806,275	-	-	-	(37,472,420)
	(5,440,630)	47,047,146	6,119,634	40,667,124	1,631,539	(39,668,326)

### Compensation of key management personnel:

Key management personnel comprises members of board of directors and members of execution committee, general manager and deputy general manager. Compensation of key management personnel comprises salaries, premium, healthcare insurance and transportation. The remuneration of directors and other members of key management during the period is as follows:

	1 January-	1 January-
	31 December	31 December
	2019	2018
Salaries and other short-term benefits	1,963,398	1,434,490
	1,963,398	1,434,490

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 5. TRADE RECEIVABLES AND PAYABLES

#### a) Trade Receivables:

The details of the Company's trade receivables as of balance sheet date are as follows:

	31 December	31 December
Current trade receivables	2019	2018
Trade receivables	11,624,875	9,855,156
Receivables from related parties (Note 4)	3,114	627
Allowance for doubtful receivables (-) (*)	(116,280)	(98,558)
	11,511,709	9,757,225

(\*) Consists of provisions for losses expected within the scope of TFRS 9.

	1 January-	1 January-
	31 December	31 December
Movement of allowance for doubtful receivables	2019	2018
Opening balance	(98,558)	(425,027)
Provisions written-off	-	326,469
Charge for the period	(17,722)	-
Closing balance	(116,280)	(98,558)

The short-term trade receivables of the Company arising from the residences sold and leased under the projects developed are as follows;

	31 December	31 December
Short-term trade receivables from sale of residences and rental properties	2019	2018
Sale of residences	5,488,061	7,179,362
Eskişehir Panorama Plus project	1,388,928	1,389,173
Bizimtepe Aydos project	2,922,933	3,929,705
Referans Bakırköy project	938,552	831,222
Erzurum Şehristan project	237,648	1,029,262
Rental properties (*)	6,139,928	2,676,421
	11,627,989	9,855,783

\* It consists of trade receivebles secured by guarantee letters of lease receivables.

As of 31 December 2019, the total of overdue trade receivables (notes) is TL 1,408,956 (31 December 2018: TL 4,061,990).

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

### 5. TRADE RECEIVABLES AND PAYABLES (cont'd)

#### a) Trade Receivables (cont'd):

	31 December	31 December
Non-current trade receivables	2019	2018
Trade receivables	4,470,954	6,279,174
Allowance for doubtful receivables (-) (*)	(44,710)	(62,792)
	4,426,244	6,216,382

(\*) It consists of provisions for losses expected within the scope of TFRS 9.

	31 December	31 December
Long-term trade receivables from sale of residences	2019	2018
Sale of residences	4,470,954	6,279,174
Bizimtepe Aydos project	3,082,027	3,501,319
Eskişehir Panorama Plus project	1,388,927	2,777,855
	4,470,954	6,279,174

Explanations about the nature and level of risks related to trade receivables are provided in Note 23.

#### b) Trade Payables:

The details of the Company's trade payables as of balance sheet date are as follows:

	31 December	31 December
Short-term trade payables	2019	2018
Trade payables	2,899,627	15,549,139
Trade payables to related parties (Note 4)	55,804	79,078
	2,955,431	15,628,217

Explanations about the nature and level of risks related to trade payables are provided in Note 23.

## 6. INVENTORIES

Land stocks	31 December 2018 Cost value	Addition	Disposal	Transfer	31 December 2019 Cost value
Referans Bakırköy Residence					
Project <sup>(1)</sup>	473,957	-	(159,318)	-	314,639
Panaroma Plus Residence Project <sup>(2)</sup>	4,633,813	-	(2,391,733)	-	2,242,080
Sancaktepe - Residence Project <sup>(3)</sup>	69,511,723	-	(12,901,344)	(3,354,932)	53,255,447
Erzurum - Şehristan Project <sup>(4)</sup>	27,714,455	-	(23,671,040)	-	4,043,415
İzmir Project <sup>(5)</sup>	6,601,383	2,273,274	-	(823,775)	8,050,882
Total	108,935,331	2,273,274	(39,123,435)	(4,178,707)	67,906,463

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 6. INVENTORIES (cont'd)

	31 December 2017 Cost value			-	December 2018 Cost value
Land stocks	Cost value	Addition	Disposal	Transfer	Cost value
Referans Bakırköy Residence Project <sup>(1)</sup>	2,739,448	-	(2,265,491)	-	473,957
Panaroma Plus Residence Project <sup>(2)</sup>	7,199,079	-	(2,565,266)	-	4,633,813
Sancaktepe - Residence Project <sup>(3)</sup>	177,343,489	37,687,215	(145,518,981)	-	69,511,723
Erzurum - Şehristan Project <sup>(4)</sup>	61,669,985	11,236,985	(45,192,515)	-	27,714,455
İzmir Project <sup>(5)</sup>	3,052,403	3,548,980	-	-	6,601,383
Total	252,004,404	52,473,180	(195,542,253)	-	108,935,331

<sup>(1).</sup> The Company has arranged a bid to develop a project on Bakırköy Land as Land Sale of Revenue Sharing Agreement (LSRSA) and as a consequence signed a contract with a firm on 17 February 2012. The projected land cost of the Company is TL 31,765,625. The company received its first building license on 31 May 2012. There are 254 and 73 commercial units in the Referans Bakırköy project. The Company issued condominium deeds on 29 April 2015. In 2017, the Company realized sharing in-kind and while 27 independent units left to the contractor, 9 independent units remained in the Company. Within the period of 31 December 2019, 1 house sales revenue amounting to TL 808,000 and cost of sales amounting to TL 159,318 recorded (31 December 2018: transfer of 5 deeds, revenue in the amount of TL 1,949,715 and cost of sales relating to these sales amounting to TL 1,060,088. Cost of sales includes taxes, duties and charges). There is no restriction on the land stock.

<sup>(2).</sup> The Company has obtained a construction license on a land of 13,073 square meters located in Eskişehir, Odunpazarı, Osmangazi Mahallesi, in old parcel no 1452 89, 90 and 110 on 22 April 2013. There are 97 residences and 5 commercial units in the project. The construction servitude and condominium title deeds of 97 residences and 5 commercial units were issued on 30 December 2014 and 2 November 2015, respectively. After the transfer of property deeds of 4 independent units, sales revenue amounting to TL 2,770,000 has been recognized under revenue and TL 2,434, 883 has been recognized as income from residence sales and cost of residences under cost of sales. (31 December 2018: transfer of 4 deeds, revenue in the amount of TL 1,635,000 and cost of sales relating to these sales amounting to TL 1,305,063). Cost of sales includes taxes, duties and charges. There is no restriction on the land stock.

<sup>(3)</sup> As at 16 October 2014, a land was purchased in Istanbul, Sancaktepe, Samandıra Mahallesi for TL 110,000,000 by Halk GYO-Vakıf GYO Joint Venture for real estate development project. The main contractor services agreement was signed at 22 October 2015 and the construction permit was granted on 6 November 2015. The Company issued property deeds on 8 February 2019. As of 31 December 2019, delivery process of 59 independent units has been completed. Total sales amounting TL 17,629,163 and TL 13,021,013 have been recognized as cost of sales (2018: transfer of 751 independent units, sales income amounting to TL 187,395,433 and cost of sales amounting to TL 148,395,114 have been recognized as income from residence sales and cost of residences).

<sup>(4)</sup> As at 1 April 2016, a land was purchased in Erzurum, Yakutiye, Gez Mahallesi for TL 17,500,000 by Halk GYO-Er Konut Adi Ortaklığı for real estate development project. A contract was signed with the main contractor company on 31 May 2016. A building license was obtained on 10 May 2016. The Company issued condominium deeds on 30 January 2019. As of 31 December 2019 transfer processes of 207 independent units have been completed. Total sales, TL 33,455,033 and TL 24,167,797 have been recognized as cost of sales. (2018: transfer of 404 independent units, TL 61,944,577 and TL 46,136,315 have been recognized as cost of sales). There is no restriction on the land stock.

<sup>(5)</sup> As of 24 August 2017, Halk GYO and Teknik Yapı Joint Venture signed a LSRSA contract for a mixed project on the parcels located in İzmir, Konak Province, Umurbey and Kuruçay districts and this amount comprise of the official expenses made for the project. There is no restriction on the land. In the scope of the 1<sup>st</sup> Phase LSRSA contract (Evora İzmir), the building licenses for 451 residences with Lot no. 7700 and Parcel no. 1 were received on 27 September 2018, and the building licences for 321 residences wit Lot no. 7689 and Parcel no. 1 were received on 21 November 2018. The total number of independent units, licences of which are received, is 772. As of 31 December 2019, a preliminary sales contract was signed for 66 independent units. (2018: for 32 independent units, a preliminary sales contract amounting to TL 2,907,678 was signed.)

# NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 7. PREPAID EXPENSES AND DEFERRED INCOME

	31 December	31 December
Short-Term Prepaid Expenses	2019	2018
Order advances given	9,557,421	15,776,089
Prepaid insurance expenses (Note 4)	421,994	298,429
Other	93,373	349,148
	10,072,788	16,423,666
	31 December	31 December
Long-Term Prepaid Expenses	2019	2018
Investment advances given	96,714,586	103,004,623
Other	38,829	48,296
	96,753,415	103,052,919
	31 December	31 December
Investment Advances Given	2019	2018
İstanbul Finance Center project	96.709.219	102.981.318
İzmir Evora project	9.557.421	15.776.089
Caddebostan project	5.367	8.210
Erzurum Şehristan project	-	15.095
	106.272.007	118.780.712
	31 December	31 December
Short-Term Deferred Income	2019	2018
Deferred residential sale income	11,939,883	10,102,627
Advance rents	1,483,414	13,750
	13,423,297	10,116,377
	31 December	31 December
Deferred Residence Sales Income	2019	2018
İzmir Evora project	8,718,935	2,907,678
Bizimtepe Aydos project	2,140,027	5,444,637
İstanbul Salıpazarı building	1,451,400	-
Erzurum Şehristan project	340,389	1,017,775
Bakırköy project	710,592	710,592
Eskişehir Odunpazarı project	61,954	21,945
, , , , ,	13,423,297	10,116,377

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 8. INVESTMENT PROPERTIES

#### Fair value measurement of the Company's investment properties

As of 31 December 2019, the fair value of the Company's investment properties have been determined by Net Kurumsal Gayrimenkul Değerleme ve Danışmanlık A.Ş. which is an appraisal firm not related to Company. Net Kurumsal Gayrimenkul Değerleme ve Danışmanlık A.Ş is authorized by CMB and has appropriate qualifications and recent experience in the valuation of properties in the relevant locations. The fair value of the properties owned is determined according to the sample comparison approach and cost value that reflects the current transaction prices for similar properties.

In estimating the fair value of the properties, the highest and best value in use of the properties is considered.

Details of the Company's investment properties and information about the fair value hierarchy as at 31 December 2019 and 31 December 2018 are as follows:

		Fair va	alue as at the reporting	ng date
	31 December	Level 1	Level 2	Level 3
	2019	TL	TL	TL
Lands	32,400,000	-	32,400,000	-
Buildings	1,273,200,000	-	679,780,000	593,420,000
Investment properties under development	1,410,350,000	-	27,100,000	1,383,250,000
	2,715,950,000	-	739,280,000	1,976,670,000
		Fair va	alue as at the reporting	ng date
		Fair va	alue as at the reporting	ng date
	31 December	Level 1	Level 2	Level 3
	2018	TL	TL	TL
Lands	7,286,000	-	7,286,000	-
Buildings	1,098,187,635	-	555,224,537	542,963,098
Investment properties under development	1,183,298,775	-	24,303,775	1,158,995,000
	2,288,772,410	-	586,814,312	1,701,958,098

There were no transfers between Level 1, Level 2 and Level 3 in the current year.

As of 31 December 2019, the total amount of insurance on investment properties is TL 1,610,135,654 (31 December 2018: TL 1,791,914,981). As of 31 December 2019, the total amount of capitalized finance cost on investment properties is TL 101,342,328 (31 December 2018: TL 41,310,683).

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 8. INVESTMENT PROPERTIES (cont'd)

	31 December 2018			Fair value	31 December 2019
Investment properties	Fair value	Addition	Transfer	difference	Fair value
İstanbul Salıpazarı Land	7,286,000	-	-	914,000	8,200,000
Erzurum Yakutiye Land	-	10,047,000	-	(197,000)	9,850,000
Erzurum Palandöken Land	-	14,637,000	-	(287,000)	14,350,000
Total lands	7,286,000	24,684,000	-	430,000	32,400,000
İstanbul Karaköy Building	37,825,000	-	-	2,175,000	40,000,000
İstanbul Salıpazarı Building	81,056,000	-	-	3,944,000	85,000,000
İzmir Konak Building-1	28,794,550	-	-	5,105,450	33,900,000
Ankara Kızılay Building	18,714,823	-	-	3,685,177	22,400,000
İstanbul Beyoğlu Building	28,741,669	-	-	4,608,331	33,350,000
İstanbul Beşiktaş Building	21,346,000	-	-	1,404,000	22,750,000
İstanbul Etiler Building	20,526,000	-	-	3,174,000	23,700,000
İstanbul Şişli Building	18,844,404	-	-	1,155,596	20,000,000
İzmir Konak Building-2	16,186,796	-	-	2,063,204	18,250,000
Ankara Başkent Building	12,642,550	-	-	1,357,450	14,000,000
İstanbul Bakırköy Building	25,154,333	-	-	2,595,667	27,750,000
Bursa Building	16,110,000	-	-	1,140,000	17,250,000
Ankara Bahçelievler Building 1	10,770,670	-	-	779,330	11,550,000
Kocaeli Building	13,100,920	-	-	1,399,080	14,500,000
İstanbul Fatih Building	13,475,250	-	-	1,499,750	14,975,000
Sakarya Adapazarı Building	10,979,699	-	-	(1,479,699)	9,500,000
Ankara Bahçelievler Building 2	9,000,000	-	-	(750,000)	8,250,000
İstanbul Ataköy Building	12,954,666	-	-	1,795,334	14,750,000
İstanbul Nişantaşı Building	10,288,500	-	-	1,211,500	11,500,000
Halkbank Finance Tower	228,385,286	473,965	-	84,340,749	313,200,000
Park Dedeman Levent Hotel	246,138,000	-	-	28,862,000	275,000,000
Kocaeli Şekerpınar Block A	137,773,786	-	-	726,214	138,500,000
Kocaeli Şekerpınar Office Project	77,995,312	-	-	16,924,688	94,920,000
Eskişehir B12 Apartment	680,248	-	-	4,752	685,000
Eskişehir B13 Apartment	703,173	-	-	6,827	710,000
Bizimtepe Aydos No.T 1-2-3 BB Nursery	-	-	1,462,550	895,450	2,358,000
Bizimtepe Aydos No.T 17-18-19-20-21-22 BB Market	-	-	799,931	866,569	1,666,500
Bizimtepe Aydos No.T 13 BB Seller of					
Dried Nuts and Fruits	-	-	103,601	105,899	209,500
Bizimtepe Aydos No.T 16 BB Hairdresser	-	-	106,997	169,003	276,000
Bizimtepe Aydos No.T 26 BB Real Estate Agency	-	-	135,420	190,080	325,500
Bizimtepe Aydos No.T 25 BB Pharmacy	-	-	134,490	188,510	323,000
Bizimtepe Aydos No.T 23-24 BB Real Estate Agency	-	-	323,378	723,122	1,046,500
Bizimtepe Aydos No.T 39-40-41-42-43-44 BB Gift Shop	-	-	288,565	316,435	605,000
Total buildings	1,098,187,635	473,965	3,354,932	171,183,468	1,273,200,000
İstanbul Finance Center Project	1,158,995,000	136,124,525	-	88,130,475	1,383,250,000
İstanbul Caddebostan Building Project		105,170	-	2,691,055	27,100,000
Total investment properties	24,303,775	105,170		,,	
	24,303,775	105,170		,,	
under development Total	24,303,775 1,183,298,775 2,288,772,410	136,229,695 161,387,660	3,354,932	90,821,530 262,434,998	1,410,350,000 2,715,950,000

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 8. INVESTMENT PROPERTIES (cont'd)

	31 December 2017			Fair value	31 December 2018
Investment properties	Fair value	Addition	Disposal	difference	Fair value
İstanbul Salıpazarı Arsası	-	5.178.343		2.107.657	7.286.000
Total lands	-	5.178.343	-	2.107.657	7.286.000
İstanbul Karaköy Building	36.000.000	-	-	1.825.000	37.825.000
İstanbul Salıpazarı Building	59.728.296	5.550.542	-	15.777.162	81.056.000
İzmir Konak Building-1	27.156.000	-	-	1.638.550	28.794.550
Ankara Kızılay Building	17.013.475	-	-	1.701.348	18.714.823
İstanbul Beyoğlu Building	26.473.003	-	-	2.268.666	28.741.669
İstanbul Beşiktaş Building	19.465.000	-	-	1.881.000	21.346.000
İstanbul Etiler Building	18.440.000	-	-	2.086.000	20.526.000
İstanbul Şişli Bulding	16.262.529	-	-	2.581.875	18.844.404
İzmir Konak Building-2	16.090.500	-	-	96.296	16.186.796
Ankara Başkent Building	11.854.750	-	-	787.800	12.642.550
İstanbul Bakırköy Building	23.548.000	-	-	1.606.333	25.154.333
Bursa Building	14.400.400	-	-	1.709.600	16.110.000
Ankara Bahçelievler Building 1	9.863.250	-	-	907.420	10.770.670
Kocaeli Building	12.521.000	-	-	579.920	13.100.920
İstanbul Fatih Building	12.477.083	-	-	998.167	13.475.250
Sakarya Adapazarı Building	12.525.000	-	-	(1.545.301)	10.979.699
Ankara Bahçelievler Building 2	8.100.000	-	-	900.000	9.000.000
İstanbul Ataköy Building	12.463.200	-	-	491.466	12.954.666
İstanbul Nişantaşı Building	9.514.000	-	-	774.500	10.288.500
Halkbank Finance Tower	209.450.640	-	-	18.934.646	228.385.286
Park Dedeman Levent Hotel	176.319.803	-	-	69.818.197	246.138.000
Kocaeli Şekerpınar Block A	98.016.800	-	-	39.756.986	137.773.786
Eskişehir Panaroma Plus Project - Block D	4.236.600	-	(4.236.600)	-	-
Eskişehir Panaroma Plus Project - Block B17	-	-	-	-	-
Kocaeli Şekerpınar Office Project	75.832.883	163.896	-	1.998.533	77.995.312
Eskişehir B13 Apartment	-	607.604	-	95.569	703.173
Total buildings	927.752.212	7.002.676	(4.236.600)	167.669.347	1.098.187.635
İstanbul Finance Center Project	888.120.000	143.620.643	-	127.254.357	1.158.995.000
İstanbul Caddebostan Building Project	12.512.591	1.941.402	-	9.849.782	24.303.775
Total investment properties					
under development	900.632.591	145.562.045	-	137.104.139	1.183.298.775
Total	1.828.384.803	157.743.064	(4.236.600)	306.881.143	2.288.772.410

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 8. INVESTMENT PROPERTIES (cont'd)

Investment properties	Acquisition Date	Acquisition Amount	Appraisal Method	Appraisal Date	Appraisal Value	Lessees	Rent Income (2019)	Operating Expenses (2019) (TL)	Rent Income (2018)	Operating Expenses (2018) (TL)
İstanbul Salıpazarı Land	26 January 2018		Comparable sales approach	16 December 2019	8,200,000	203003	(2015)	54,094	-	(2010) (12)
Erzurum Yakutiye Land <sup>9</sup>	30 September 2019	10,047,000		24 December 2019	9,850,000					-
Erzurum Palandöken Lands <sup>8</sup>	5 September 2019			24 December 2019 24 December 2019	14,350,000					-
Total lands	5 September 2019	29,862,343	Comparable sales approach	24 December 2019	32,400,000	-	-	- 54,094	-	
Ankara Bahçelievler Building 1	28 October 2010		Comparable sales approach	16 December 2019	11,550,000	Halk Bankası A.S.	932,748	74,878	851,296	106,672
Ankara Bahçelievler Building 2	28 October 2010			16 December 2019	8,250,000	İpekyol Giyim Sanayi Pazarlama ve Ticaret A.S.	387,000	4,792	-	32,779
Ankara Baskent Building	28 October 2010			25 December 2019	14,000,000	Ceda Akaryakıt İns. Emlak Tur. Ltd Sti, Halkbank A.S.	1,446,061	4,792	1,290,107	64,934
Ankara Kızılay Building	28 October 2010			26 December 2019	22,400,000	Halk Bankası A.S.	1,775,067	34,102	1,620,060	90,159
Ataschir Finance Plaza				20 December 2019 20 December 2019	313,200,000	Halk Bankasi A.Ş. Halk Bankası A.Ş.	16,785,000	454,945	15,750,000	3,585,024
Ataşenir Finance Plaza Bursa Building	12 January 2012 28 October 2010			16 December 2019	17,250,000	,	1,235,849	454,945	1,127,929	3,585,024 296,297
Eskisehir B12 Apartment		8,500,000 680,634	Comparable sales approach	31 December 2019	685,000	Halk Bankası A.Ş. Real Person		2,327	1,127,929	- 296,297
, .	24 January 2012				710,000		33,700 33,544	2,327	8,265	-
Eskişehir B13 Apartment	24 January 2012 28 October 2010	5.061.500	Comparable sales approach	31 December 2019 18 December 2019		Real Person				39,543
İstanbul Ataköy Building		-,,-	Comparable sales approach		14,750,000 27,750,000	Halk Bankası A.Ş.	1,034,060	15,979 17,264	943,761	59,545 60,493
İstanbul Bakırköy Building	28 October 2010	9,023,500		23 December 2019		Halk Bankası A.Ş.	1,842,051		1,681,194	,
İstanbul Beşiktaş Building	27 October 2010			18 December 2019	22,750,000	Halk Bankası A.Ş.	1,674,592	48,477	1,528,358	76,203
İstanbul Beyoğlu Building	28 October 2010	12,000,000	Comparable sales approach	19 December 2019	33,350,000	Halk Bankası A.Ş.	1,436,800	69,370	1,415,812	156,871
İstanbul Etiler Building	27 October 2010			23 December 2019	23,700,000	Halk Bankası A.Ş.	1,306,182	37,456	1,192,120	428,937
İstanbul Fatih Building	28 October 2010	6,380,000	Comparable sales approach	19 December 2019	14,975,000	Halk Bankası A.Ş.	837,296	36,501	764,179	64,477
İstanbul Karaköy Building <sup>13</sup>	2 November 2010			18 December 2019	40,000,000	-	-	59,919	-	170,579
İstanbul Nişantaşı Building	2 November 2010			20 December 2019	11,500,000	Halk Bankası A.Ş.	703,329	9,916	641,911	110,957
İstanbul Salıpazarı Building	28 October 2010	, ,		30 December 2019	85,000,000	Sapaz Otelcilik Turizm İnşaat Sanayi Ve Ticaret A.Ş.	5,932,952	281,086	5,622,266	779,182
İstanbul Şişli Building	2 November 2010			18 December 2019	20,000,000	Halk Bankası A.Ş.	1,289,436	37,089	1,176,836	87,642
İzmir Konak Building-1	2 November 2010	13,400,000	Comparable sales approach	19 December 2019	33,900,000	Halk Bankası A.Ş.	1,758,321	96,751	1,604,776	96,604
İzmir Konak Building-2	2 November 2010	10,290,000	Comparable sales approach	25 December 2019	18,250,000	Halk Bankası A.Ş. , Halk Hayat ve Emeklilik A.Ş.	1,190,256	67,290	1,069,923	437,232
Kocaeli Building	28 October 2010		Comparable sales approach	25 December 2019	14,500,000	Halk Bankası A.Ş.	1,172,214	14,603	1,069,851	45,628
Kocaeli Şekerpınar Block A	11 September 2012		Cost Method	26 December 2019	138,500,000	Halk Bankası A.Ş.	7,643,021	309,698	6,677,948	272,817
Kocaeli Şekerpınar Block B <sup>2</sup>	11 September 2012		Current Building Level	26 December 2019	94,920,000	-	-	405,336	-	358,031
Levent Hotel Project	3 November 2010	. , , .	Cost Method	27 December 2019	275,000,000	Dedeman Turizm Yönetimi A.Ş.	21,051,851	179,859	14,175,000	1,368,282
Sakarya Adapazari Building 14	28 October 2010	5,960,000	Comparable sales approach	26 December 2019	9,500,000	-	-	17,793	769,203	44,047
Bizimtepe Aydos No.T 1-2-3 BB Nursery <sup>3</sup>	10 April 2019	1,462,550		31 December 2019	2,358,000	Yakın Ufuklar Eğitim Kurumları A.Ş.	82,167	1,213	-	-
Bizimtepe Aydos No.T 17-18-19-20-21-22 BB Market <sup>4</sup>	16 April 2019			31 December 2019	1,666,500	Mopaş Marketçilik Gıda San. ve Tic. A.Ş.	58,450	643	-	-
Bizimtepe Aydos No.T 16 BB Hairdresser <sup>3</sup>	10 June 2019	103,601	Comparable sales approach	31 December 2019	209,500	Real Person	6,300	181	-	-
Bizimtepe Aydos No.T 13 BB Seller of Dried Nuts and Fruits <sup>6</sup>	23 May 2019	106,997	Comparable sales approach	31 December 2019	276,000	Real Person	5,950	182	-	-
Bizimtepe Aydos No.T 26 BB Real Estate Agency	19 September 2019	135,420	Comparable sales approach	31 December 2019	325,500	Akatlı Grup Gayrimenkul İnş San ve Dış Tic Ltd Şti	-	64	-	-
Bizimtepe Aydos No.T 25 BB Pharmacy	1 October 2019	134,490	Comparable sales approach	31 December 2019	323,000	Real Person	2,800	64	-	-
Bizimtepe Aydos No.T 23-24 BB Real Estate Agency	24 October 2019	323,378	Comparable sales approach	31 December 2019	1,046,500	Akatlı Grup Gayrimenkul İnş San ve Dış Tic Ltd Şti	274	143	-	-
Bizimtepe Aydos No.T 39-40-41-42-43-44 BB Gift Shop	22 November 2019		Comparable sales approach	31 December 2019	605,000	Real Person	-	99	-	-
Total buildings		542,031,171			1,273,200,000		71,657,271	2,318,550	61,000,045	8,773,390
İstanbul Caddebostan Builsing Urban Transformation Project	3 November 2010	6,300,000	Comparable sales approach	31 December 2019	27,100,000		-	-	-	-
İstanbul Finance Center Project	28 October 2010	229,846,920	Cost Method	27 December 2019	1,383,250,000		-	-	-	-
Total investment properties under development		236,146,920			1,410,350,000					
Total		808,040,434			2,715,950,000		71,657,271	2,372,644	61,000,045	8,773,390

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 8. INVESTMENT PROPERTIES (cont'd)

1- Ankara Bahçelievler Building 2 lease contract has expired as of 24 May 2017; the building has been leased to İpekyol Giyim San. Paz. ve Tic. A.Ş. as of 1 April 2019.

5- Bizimtepe Aydos Trade Block Independent Section Numbered 13 (Coiffeur) was leased to a real person on 23.05.2019.

6- Bizimtepe Aydos Trade Block Independent Section Numbered 16 (Dried fruits and nuts store) was leased to natural person on 10.06.2019.

7- Bizimtepe Aydos Trade Block Independent Section Numbered 26 (Real estate agency) was leased to Akatlı Grup Gayrimenkul İns.San. ve Dış Tic.Ltd. Şti. on 19.09.2019.

Erzurum Palandöken Land was transferred from Er Konut İnş. Taah. İnşaat Mlz. Nakliye ve Mad. Tic.San. A.Ş. to Halk GYO A.Ş. on 05.09.2019.

9- Erzurum Yakutiye Land was transferred from Er Konut İnş. Taah. İnşaat Mlz. Nakliye ve Mad. Tic.San. A.Ş. to Halk GYO A.Ş. on 30.09.2019.

10- Bizimtepe Aydos Trade Block Independent Section Numbered 25 (Pharmacy) was leased to a real person on 01.10.2019.

11- Bizimtepe Aydos Trade Block Independent Sections Numbered 23,24 (Real estate agency) were leased to Akath Grup Gayrimenkul Ins. San. ve Dış Tic. Ltd. Şti. on 01.10.2019.

12- Bizimtepe Aydos Trade Block Independent Sections Numbered 39,40,41,42,43,44 (Souvenir shop) were leased to a real person on 22.11.2019.

13 - İstanbul Karaköy Building lease contract was expired on 23 October 2017.

14 - Sakarya Adapazarı Building lease contract was expired on 31 October 2018.

#### **Operating leases**

#### The Company as lessor

The Company has signed operating leases with Halkbank, Halk Hayat ve Emeklilik, Ceda Akaryakıt Turizm, Sapaz Otelcilik Turizm, Dedeman Turizm, İpekyol Giyim, Yakın Ufaklar Eğitim, Mopaş Marketçilik and 4 real persons. As of 31 December 2019 and 2018 annual minimum lease amounts concerning the remaining lease terms are as follows:

Operating leases	31 December 2019	31 December 2018
Less than one year	58,923,363	59,141,590
Between one and five years	176,148,370	182,540,699
More than five years	164,322,235	215,038,955
	399,393,968	456,721,244

<sup>2-</sup> Marketing activities for Kocaeli Şekerpınar Block B are still ongoing.

<sup>3-</sup> Bizimtepe Aydos T Blok Independent Sections Numbered 01,02,03 (Nursery) were leased to Yakın Ufuklar Eğitim Kurumları A.Ş. on 10.04.2019.

<sup>4-</sup> Bizimtepe Aydos Trade Block Independent Sections Numbered 17,18,19,20,21,22 (Market) were leased to Mopaş Marketçiliki Gida San ve Tic A.Ş. on 16.04.2019.

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

### 9. PROPERTY, PLANT AND EQUIPMENT

Cost Value	Furniture and	Leashold	Right-of-use assets	
	fixture	improvements	(*)	Total
Opening balance as at 1 January 2019	1,855,540	670,527	-	2,526,067
Additions	166,181	2,184,494	2,017,401	4,368,076
Transfers	-	823,775	-	823,775
Disposals	(11,017)	-	-	(11,017)
Closing balance as at 31 December 2019	2,010,704	3,678,796	2,017,401	7,706,901
Accumulated Depreciation				
Opening balance as at 1 January 2019	(1,062,715)	(663,032)	-	(1,725,747)
Charge for the period	(235,779)	(667,091)	(664,185)	(1,567,055)
Disposals	10,500			10,500
Closing balance as at 31 December 2019	(1,287,994)	(1,330,123)	(664,185)	(3,282,302)
Carrying value as at 31 December 2019	722,710	2,348,673	1,353,216	4,424,599
Cost Value	Furniture and	Leashold	Right-of-use assets	
	fixture	improvements	(*)	Total
Opening balance as at 1 January 2018	1,215,693	663,427	-	1,879,120
Additions	676,171	7,100	-	683,271
Disposals	(36,324)	-		(36,324)
Closing balance as at 31 December 2018	1,855,540	670,527		2,526,067
Accumulated Depreciation	_			
Opening balance as at 1 January 2018	(947,106)	(661,362)	-	(1,608,468)
Charge for the period	(151,933)	(1,670)	-	(153,603)
Disposals	36,324			36,324
Closing balance as at 31 December 2018	(1,062,715)	(663,032)		(1,725,747)
Carrying value as at 31 December 2018	792,825	7,495	<u> </u>	800,320

(\*) Assets arising from operating leases consist of assets that the Company uses within the scope of building and vehicle lease contract.

The following useful lives are used in the calculation of depreciation:

	Useful Life
Furniture and fixture	5 years
Leasehold improvements	3 years
Right-of-use assets	3 years

Depreciation expenses of TL 951,045 (31 December 2018: TL 153,603) have been charged in marketing expenses and TL 616,010 (31 December 2018: None) have been charged in general administrative expenses.

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### **10. INTANGIBLE ASSETS**

	Other Intangible
Cost Value	Assets
Opening balance as at 1 January 2019	1,019,849
Additions	3,883
Closing balance as at 31 December 2019	1,023,732
Accumulated Amortization	
Opening balance as at 1 January 2019	(673,536)
Charge for the period	(44,237)
Closing balance as at 31 December 2019	(717,773)
Carrying value as at 31 December 2019	305,959
	Other Intangible
Cost Value	Assets
Opening balance as at 1 January 2018	756,715
Additions	263,134
Closing balance as at 31 December 2018	1,019,849
Accumulated Amortization	
Opening balance as at 1 January 2018	(650,997)
Charge for the period	(22,539)
Closing balance as at 31 December 2018	(673,536)
Carrying value as at 31 December 2018	346,313

Amortization expenses of TL 44,237 (31 December 2018: TL 22,539) have been charged in marketing expenses.

The following useful lives are used in the calculation of amortization:

Other intangible assets

Useful Life 3 years

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 11. PROVISIONS, CONTINGENT ASSETS AND LIABILITIES

#### a) Provisions

As at 31 December 2019 and 31 December 2018, lawsuit details is as follows:

	31 December	31 December
Other short-term provisions	2019	2018
Lawsuit provision	2,036	205,335
Other expense provisions	-	81,912
	2,036	287,247
	Provision for	
	legal claims	Total
Balance as of 1 January 2019	205,335	205,335
Reversal of provision	(203,299)	(203,299)
Balance as of 31 December 2019	2,036	2,036
	Provision for	
	legal claims	Total
Balance as of 1 January 2018	108,968	108,968
Additional provisions recognized	96,367	96,367
Balance as of 31 December 2018	205,335	205,335

b) Collateral, Pledge and Mortgage

As per the decision of the CMB, made in the meeting no. 28/780, dated 9 September 2009, in which the collateral-pledge-mortgages ("CPM") given by publicly owned companies to the guarantee a third party's debts;

For companies other than publicly owned investment trusts and financial institutions, no limitation is imposed;

i) For their own corporate identities

ii) In favour of fully consolidated subsidiaries

iii) In favour of 3rd parties in the normal course of their operations.

After the decision is published at the Public Disclosure Platform, publicly owned companies would not give commitments, except for those given under normal course of their operations, to natural entities or corporations other than mentioned at the bullets (i) and (ii) above or to third parties other than mentioned at the bullet (iii). If any commitment has already been given it would be reduced to nil until 31 December 2014.

The Company has ongoing 1 tax case on behalf of its own legal entity that is opened by the company and it also has 13 lawsuits against the company comprised of 1 ongoing tax case, 6 consumer cases, 3 cases in enforcement court, 1 negative declaratory action, 2 civil lawsuits and 1 remedial action arising from business law. The Company management does not foresee any cash outflow related to these lawsuits. Therefore, a provision for legal cases was not made in the accompanying financial statements.

There are 7 cases concluded in favor of Halk Gayrimenkul Yatırım Ortaklığı A.Ş. 3 of these cases are tax and 4 of them are consumer cases.

There are 7 lawsuits concluded against the Company. 1 of them is administrative, 1 of which is tax case and 5 of them are consumer cases.

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 11. PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (cont'd)

## b) Collateral, Pledge and Mortgage (cont'd)

A. CPMs Given for Company's Own Legal Personality -Collateral -Pledge B. CPMs Given on Behalf of Fully Consolidated Companies -Collateral -Pledge -Mortgage	243,141,245 93,141,245 150,000,000	246,161,558 96,161,558 150,000,000
-Pledge -Mortgage B. CPMs Given on Behalf of Fully Consolidated Companies -Collateral -Pledge	- 150,000,000 - - - -	-
-Mortgage B. CPMs Given on Behalf of Fully Consolidated Companies -Collateral -Pledge	- - -	- 150,000,000 - - - -
B. CPMs Given on Behalf of Fully Consolidated Companies -Collateral -Pledge	- - -	150,000,000 - - -
-Collateral -Pledge	- - - -	
-Pledge	- - - -	
-Pledge	- - -	-
	-	-
-Mortgage	-	-
	102 214 927	
C. CPMs Given in the Normal Course of Business Activities	100 014 007	
on Behalf of Third Parties	123,314,837	122,908,086
-Collateral	123,314,837	122,908,086
-Pledge	-	-
-Mortgage	-	-
D. Total Amount of Other CPMs	-	-
i. Total Amount of CPMs Given on Behalf of the Parent	-	-
-Collateral	-	-
-Pledge	-	-
-Mortgage	-	-
ii. Total Amount of CPMs Given to on Behalf of Other Group Companies		
which are not in Scope of B and C	-	-
-Collateral	-	-
-Pledge	-	-
-Mortgage	-	-
iii. Total Amount of CPMs Given on behalf of Third Parties which are not		
in Scope of C	-	-
-Collateral	-	-
-Pledge	-	-
-Mortgage	-	
Total	366,456,082	369,069,644

A. CPMs Given for Company's Own Legal Personality	Project	СРМ Туре	31 December 2019	31 December 2018
Halk Bankası A.Ş.	Halkbank Finance Tower	Mortgage	150,000,000	150,000,000
İller Bankası A.Ş.	İstanbul Finance Center	Letter of guarantee	92,161,474	92,161,474
Real Persons	Referans Bakırköy	Letter of guarantor conveyance	-	2,991,000
Directorate of Execution No. 2,5 and 8	Eskişehir project	Letter of guarantee	124,108	224,624
T.C. İstanbul Metropolitan Municipality	Dedeman Hotel	Letter of guarantee	622,658	551,455
CNV Yapı Mimarlık San. Tic. A.Ş.	Caddebostan project	Collateral bill	219,565	219,565
Sakarya Elektrik Perakende Satış A.Ş.	Kocaeli project	Letter of guarantee	13,440	13,440
			243,141,245	246,161,558

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

### 11. PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (cont'd)

#### b) Collateral, Pledge and Mortgage (cont'd)

	31 December 2019					
C. CPMs Given in the Normal Course of Business Activities on Behalf of Third Parties	Letter of Guarantee	Letter of Conveyance	Limit of Guarantee	The Company's Share 50%	Sales under Guarantee	The Company's Share 50%
Halk GYO-Vakıf GYO Joint Venture (*)	45,918,370	-	650,000,000	325,000,000	20,491,733	33,205,052
Halk GYO-Er Konut Joint Venture (**)	-	-	85,000,000	42,500,000	4,607,571	2,303,786
Teknik Yapı-Halk GYO Joint Venture (***)	50,112,000	125,500,000	-	-	-	87,806,000
Total	96,030,370	125,500,000	735,000,000	367,500,000	25,099,304	123,314,837

(\*) The balance consists of the guarantor fee given to the banks that the Company agreed in consideration of the loan amount when the customers of the pre-sales of residences at Bizimtepe Aydos Project use loans from these banks to buy residences in the scope of the relevant projects.

(\*\*) The balance consists of the guarantor fee given to the banks that the Company agreed in consideration of the loan amount when the customers of the pre-sales of residences at Erzurum Sehristan Project use loans from these banks to buy residences in the scope of the relevant projects.

(\*\*\*) In accordance to Teknik Yapi-Halk GYO Joint Venture İzmir Project, the joint venture has given guarantee letters for İzmir Konak Stage 1 Land Sale of Revenue Sharing amounting to TL 50,112,000 and the letter of conveyance to T.Halk Bankası A.Ş amounting to TL 125,500,000 as at 31 December 2019.

	31 December 2018					
C. CPMs Given in the Normal Course of Business Activities on Behalf of Third Parties	Letter of Guarantee	Letter of Conveyance	Limit of Guarantee	The Company's Share 50%	Sales under Guarantee	The Company's Share 50%
Halk GYO-Vakıf GYO Joint Venture	-	-	722,830,850	361,415,425	45,661,700	22,830,850
Halk GYO-Er Konut Joint Venture	-	-	255,000,000	127,500,000	7,774,472	3,887,236
Teknik Yapı-Halk GYO Joint Venture	66,880,000	125,500,000	-	-	-	96,190,000
Total	66,880,000	125,500,000	977,830,850	488,915,425	53,436,172	122,908,086

#### The proportion of other CPM given by the Company to the Company's equity is as follows:

	31 December 2019	Equity Rate	31 December 2018	Equity Rate
A. CPMs Given for Company's Own Legal Personality	243,141,245	10.76%	246,161,558	10.88%
C. CPMs Given in the Normal Course of Business Activities on Behalf of Third Parties				
Halk GYO-Vakıf GYO Joint Venture (*)	33,205,052	0.65%	22,830,850	1.01%
Halk GYO-Er Konut Joint Venture (**)	2,303,786	0.16%	3,887,236	0.17%
Teknik Yapı-Halk GYO Joint Venture (***)	87,806,000	3.81%	96,190,000	4.25%

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 11. PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (cont'd)

b) Collateral, Pledge and Mortgage (cont'd)

## As of 31 December 2019 and 2018, Company's guarantee letters and notes received are as follows:

			31 December	31 December
Collateral, Pledge and Mortgage Received	Project	СРМ Туре	2019	2018
YDA İnşaat San. Ve Tic. A.Ş.	İstanbul Finance Center	Letter of guarantee	144,617,238	152,709,440
Buga Otis Asansör San.ve Tic.A.Ş.	İstanbul Finance Center	Letter of guarantee	46,687,212	42,316,560
Dedeman Turizm Yönetimi A.Ş.	Levent Hotel (lessee)	Letter of guarantee	23,003,985	24,112,000
Haldız İnşaat Otomotiv ve Tic. Ltd. Şti.	Bizimtepe Aydos	Letter of guarantee	9,500,000	19,925,000
Sapaz Otelcilik Turizm İnşaat Sanayi Ve Ticaret A.Ş.	İstanbul Salıpazarı (lessee)	Letter of guarantee	9,477,466	9,042,000
Er Konut İnş. Taah. İnşaat Malz. Nak. ve Mad. Tic. A.Ş.	Erzurum Şehristan	Letter of guarantee	3,150,000	3,165,095
UCD Yapı A.Ş.	İzmir Evora	Collateral bill	1,830,490	-
Teknik Yapı Proje A.Ş.	İzmir Evora	Collateral bill	720,000	720,000
Entegre Proje Yönetim Dan.Müh.Tic. A.Ş.	İstanbul Finance Center	Letter of guarantee	1,326,617	702,750
Abad Gayrimenkul A.Ş.	İzmir Evora	Collateral bill	701,500	701,500
CNV Yapı Mimarlık San. Tic. Ltd. Şti.	Caddebostan project	Letter of guarantee	379,775	629,775
İpekyol Giyim Sanayi Pazarlama ve Ticaret A.Ş.	Ankara Bahçelievler (lessee)	Letter of guarantee	304,440	-
Biskon Yapı A.Ş.	Referans Bakırköy	Letter of guarantee	300,000	300,000
YPU Yapi Proje Uygulama Ltd. Şti.	İstanbul Finance Center	Letter of guarantee	240,300	240,300
Ceda Akaryakıt İnşaat Emlak Tur. Tic. Ltd. Şti.	Ankara Başkent (lessee)	Letter of guarantee	200,000	200,000
Direk Reklam İnş. San. Tic. A.Ş.	Sancaktepe Project	Letter of guarantee	30,975	235,410
Other			344,895	304,480
			242,814,893	255,304,310

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### **12. EMPLOYEE BENEFITS**

#### Short-term provisions for employee benefits

	51 December	51 December
	2019	2018
Employee bonus accruals	892,244	773,398
Unused vacation accruals	700,645	489,102
	1,592,889	1,262,500

31 December

31 December

#### Long-term provisions for employee benefits

	31 December	31 December
	2019	2018
Retirement pay provision	740,620	529,935
	740,620	529,935

#### Provision for retirement pay liability:

The movements of provision for retirement pay liability in the accounting periods for the years ended with 31 December 2019 and 2018, are as follows:

	1 January- 31 December	
-	2019	2018
Provision as of 1 January	529,935	318,371
Service cost	179,160	156,218
Interest cost	20,346	14,877
Retirement pay paid	(12,431)	(41,034)
Actuarial loss / gain	23,610	81,503
Provision as of 31 December	740,620	529,935

Under Turkish Labor Law, the Company is required to pay termination benefits to each employee who has completed certain years of service and whose employment is terminated without due cause, who is called up for military service, dies or retires after completing 25 years of service and reaches the retirement age (58 for women and 60 for men).

The amount payable consists of one month's salary limited to a maximum of TL 6,379.86 for each period of service at 31 December 2019 (31 December 2018: TL: 5,434.42).

Retirement pay liability is not subject to any kind of funding legally. Provision for retirement pay liability is calculated by estimating the present value of probable liability amount arising due to retirement of employees. TAS 19 *Employee Benefits*, stipulates the development of company's liabilities by using actuarial valuation methods under defined benefit plans. Accordingly, actuarial assumptions used in calculation of total liabilities are described as follows:

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 12. EMPLOYEE BENEFITS (cont'd)

#### Provision for retirement pay liability (cont'd):

The principal assumption is that the maximum liability for each year of service will increase parallel with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. Consequently, in the accompanying financial statements as at 31 December 2019, the provision has been calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of the employees. The provisions at the respective balance sheet dates have been calculated with the assumption of 4.21% real discount rate (31 December 2018: 3.84%) calculated by using 7% annual inflation rate and 11.50% interest rate. Estimated amount of retirement pay not paid due to voluntary leaves is also taken into consideration as 4.45% for employees with 0-15 years of service, and 0% for those with 16 or more years of service. Ceiling amount of TL 6,730.76 which is in effect since 1 January 2020 is used in the calculation of Company 's provision for retirement pay liability (1 January 2019: TL 6,017.60).

The principal assumptions used in the calculation of retirement pay liability are discount rate and anticipated turnover rate. If the discount rate would have been 1% lower/(higher), provision for employee termination benefits would increase/(decrease) by TL 99,891 / TL (82,395). If the anticipated turnover rate would have been 1% higher/(lower) while all other variables were held constant, provision for employee termination benefits would decrease/(increase) by TL 3,867 / TL (3,725).

		31 December	31 December
Other Current Assets		2019	2018
Deferred value added tax ("VAT") (*)		26,337,910	47,606,351
Deposits and guarantees given		233,779	216,207
Business advances given		13,198	16,558
Other		842,402	474,296
		27,427,289	48,313,412
		31 December	31 December
Other Non-Current Assets		2019	2018
Deferred value added tax ("VAT") (**)		25,120,626	20,329,000
		25,120,626	20,329,000
		31 December	31 December
(*) Deferred VAT Detail	Project	2019	2018
Halk GYO-Vakıf GYO Joint Venture	Bizimtepe Aydos	19,602,752	34,899,955
Halk GYO-Erkonut Joint Venture	Erzurum Şehristan	4,830,515	11,755,517
Halk GYO-Teknik Yapı Joint Venture	İzmir Evora	1,904,643	950,204
Halk Gayrimenkul Yatırım Ortaklığı A.Ş.	İFM	25,120,626	20,329,675
	_	51,458,536	67,935,351

#### **13.** OTHER ASSETS AND LIABILITIES

(\*\*) As of 31 December 2019, the VAT balance of Halk GYO amounting to TL 25,120,626 is recognized under other non-current assets since it is long-term (31 December 2018: TL 20,329,000).

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 13. OTHER ASSETS AND LIABILITIES (cont'd)

	31 December	31 December
Other Current Liabilities	2019	2018
Deposits and guarantees received(*)	7,922,896	8,435,393
Progress payments for completed works	-	19,370,104
Taxes and funds payable	464,690	655,861
Other miscellaneous payables and liabilities	480,454	264,737
	8,868,040	28,726,095

(\*) Deposits and guarantees received consist of cash guarantees received from contractors for projects under construction.

## 14. SERMAYE, YEDEKLER VE DİĞER ÖZKAYNAK KALEMLERİ

#### a) Sermaye

As of 31 December 2019 and 2018 the share capital held is as follows:

			31 December		31 December
Shareholders	Group	%	2019	%	2018
Halkbank	А	1.58	14,663,070	1.58	13,557,019
Halkbank(*)	В	70.38	653,146,923	70.38	603,879,347
Halk Yatırım Menkul Değerler A.Ş.	А	0.04	350,189	0.04	323,773
Halk Finansal Kiralama AŞ	А	< 0.01	1	< 0.01	1
Publicly traded	В	28.00	259,839,817	28.00	240,239,859
Nominal capital		100	928,000,000	100	858,000,000
Total capital		_	928,000,000	-	858,000,000

(\*) Halkbank also has 68,341,356 B group shares with 7.36% in the publicly traded held group (31 December 2018: 60,387,845 shares).

The Company shares are issued to the names into two groups; Group A and Group B. The Group A shares have the right to nominate the members of the Board of Directors ("BOD"). More than half of the BOD members are elected from the nominees of A Group shares and remaining members are elected from mutual nominees of A Group and B Group shares by the General Assembly. In capital increases new Group A shares are issued for Group A shares and new Group B shares are issued for Group B shares.

However, if the board of director restricts preemptive rights of shareholders, new shares are issued as Group B shares.

The Company has been established 1,500,000,000 shares with registered capital ceiling of TL 1,500,000,000 each with par value of TL 1. The Company's issued capital is 928,000,000 shares amounting to TL 928,000,000. All capital has been committed by the founders; TL 196,217,979 paid in cash, TL 265,500,000 incorporated into capital from reserves and TL 466,282,021 paid in kind (real estates). TL 466,282,021 of the share capital has been paid in kind by main shareholder Halkbank.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 14. SHARE CAPITAL, RESERVES AND OTHER EQUITY ITEMS (cont'd)

#### a) Share Capital (cont'd)

As per the Board of Directors decision numbered 49/110 on 15 August 2012, the Company's capital was increased to TL 662,500,000. Increased capital of TL 185,500,000 corresponding to 185,500,000 shares were publicly offered during 13-15 February 2013. As at 20 June 2013, the Company increased its share capital by TL 11,138,704 from prior years' profit.

As of 5 June 2014, the Company increased its share capital by TL 24,261,296 from prior years' profit.

As of 11 June 2015, the Company increased its share capital to TL 743,000,000 by transferring TL 45,100,000 from prior years' profit to share capital.

As of 25 May 2016, the Company increased its share capital to TL 790,000,000 by transferring TL 47,000,000 from prior years' profit to share capital.

As of 15 August 2017, the Company increased its share capital to TL 820,000,000 by transferring TL 30,000,000 from prior years' profit to share capital.

As of 8 June 2018, the Company increased its share capital to TL 858,000,000 by transferring TL 38,000,000 from prior years' profit to share capital.

As of 17 June 2019, the Company increased its share capital to TL 928,000,000 by transferring TL 70,000,000 from prior years' profit to share capital.

#### b) Treasury shares acquired

The Company's treasury shares acquired are accounted for at cost of repurchased shares out of the publicly traded shares. The Company holds 26,162,328 treasury shares as of 31 December 2019 (31 December 2018: 24,188,879 shares). The details of the treasury shares acquired for the year ended 31 December 2019 are as follows:

		Weighted average	Transaction
Transaction date	Nominal value	share price	amount
26 February 2013	933,649	1.34	1,251,090
27 February 2013	736,571	1.34	987,004
28 February 2013	1,000,000	1.34	1,340,000
1 March 2013	2,297,269	1.32	3,021,922
5 March 2013	3,455,130	1.33	4,608,678
11 March 2013	457,867	1.32	604,384
12 March 2013	586,245	1.32	773,843
15 March 2013	2,000,000	1.32	2,640,000
21 March 2013	7,210,586	1.33	9,582,612
20 June 2013	314,024	-	-
5 June 2014	683,977	-	-
11 June 2015	1,271,466	-	-
25 May 2016	1,325,030	-	-
17 August 2017	845,764	-	-
8 June 2018	1,071,301	-	-
17 June 2019	1,973,449	-	-
	26,162,328		24,809,533
	26 February 2013 27 February 2013 28 February 2013 1 March 2013 5 March 2013 11 March 2013 12 March 2013 15 March 2013 21 March 2013 20 June 2013 5 June 2014 11 June 2015 25 May 2016 17 August 2017 8 June 2018	26 February 2013         933,649           27 February 2013         736,571           28 February 2013         1,000,000           1 March 2013         2,297,269           5 March 2013         3,455,130           11 March 2013         457,867           12 March 2013         586,245           15 March 2013         2,000,000           21 March 2013         7,210,586           20 June 2013         314,024           5 June 2014         683,977           11 June 2015         1,271,466           25 May 2016         1,325,030           17 August 2017         845,764           8 June 2018         1,071,301	Transaction dateNominal valueshare price26 February 2013933,6491.3427 February 2013736,5711.3428 February 20131,000,0001.341 March 20132,297,2691.325 March 20133,455,1301.3311 March 2013457,8671.3212 March 2013586,2451.3215 March 20132,000,0001.3221 March 20137,210,5861.3320 June 2013314,024-5 June 2014683,977-11 June 20151,271,466-25 May 20161,325,030-17 August 2017845,764-8 June 20181,071,301-17 June 20191,973,449-

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 14. SHARE CAPITAL, RESERVES AND OTHER EQUITY ITEMS (cont'd)

#### c) Share premiums/discounts

The surplus of sales price over nominal value of shares amounted to TL 64,925,000 during the initial public offering on 13-15 February 2013 were accounted for as share premium. Commission expenses and legal expenses which are related with the initial public offering amounting to TL 8,847,688 are netted off with share premium. Additionally, the differences of sales price over nominal value of own shares acquired amounted to TL 6,132,216 are netted off with share premium.

#### d) Restricted reserves appropriated from profit

The legal reserves consist of first and second reserves, in accordance with the Turkish Commercial Code. The first legal reserve appropriated out of the statutory profit at the rate of 5% until the total reserve reaches a maximum of 20% of the Company's paid-in capital. The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the Company's paid-in capital. The first and second legal reserves are not available for distribution unless they exceed 50% of the share capital but may be used to absorb losses in the event that the general reserve is exhausted. In accordance with the Turkish Commercial Code, the Company has to appropriate restricted reserve equivalent to the Company's treasury shares acquired. Such reserve can only be released in the amount of any sold or destroyed shares valued at acquisition cost. As of 31 December 2019, the Company's restricted reserves appropriated from profit are comprised of legal reserves amounting to TL 49,937,018 (31 December 2018: TL 42,011,650).

#### **15. REVENUE AND COST OF SALES**

	1 January-	1 January-
	31 December	31 December
a) Sales	2019	2018
Total income on properties	126,274,467	313,924,770
Income from sale of residence (*)	54,617,196	252,924,725
Rental income	71,657,271	61,000,045
Total income on debt instruments	3,704,407	5,234,204
Interest income on deposits	3,704,407	5,234,204
	129,978,874	319,158,974

(\*)The Company recognized net sales amounting to TL 54,617,196 for the year ended 31 December 2019 after the committed property was transferred to the customer and the performance obligation guaranteed in the contract is fulfilled when customers had the control of the properties.

	1 January-	1 January-
	31 December	31 December
b) Cost of sales	2019	2018
Cost of sales of residence	39,783,010	210,353,577
Insurance expense	860,697	753,970
Property tax expense	1,017,029	927,789
Participation to maintenance, repair and common expenses	224,962	95,452
Consultancy and support service expenses	202,400	148,171
Taxes and duties	67,557	4,347,427
	42,155,655	216,626,386

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

### 16. EXPENSES BY NATURE

1 January-	1 January-
31 December	31 December
2019	2018
39,783,010	210,353,577
10,441,782	8,334,510
1,542,499	945,050
1,611,292	176,142
2,491,829	4,181,196
657,367	5,111,478
860,697	753,970
144,266	295,084
1,017,029	927,789
380,376	229,555
986,503	761,025
390,383	439,030
545,079	767,155
151,627	155,280
333,267	356,230
625,000	-
328,629	322,834
62,290,635	234,109,905
	31 December 2019 39,783,010 10,441,782 1,542,499 1,611,292 2,491,829 657,367 860,697 144,266 1,017,029 380,376 986,503 390,383 545,079 151,627 333,267 625,000 328,629

## 17. ADMINISTRATIVE EXPENSES, MARKETING AND SALES EXPENSES

	1 January- 31 December 2019	1 January- 31 December 2018
General administrative expenses (-) Marketing and sales expenses (-)	15,141,458 4,993,522 20,134,980	12,811,718 4,671,801 17,483,519

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

### 17. ADMINISTRATIVE EXPENSES, MARKETING AND SALES EXPENSES (cont'd)

#### a) Detail of General Administrative Expenses

	1 January- 31 December 2019	1 January- 31 December 2018
Personnel expenses	10,441,782	8,334,510
Depreciation and amortization charges	616,010	176,142
Outsource servise expenses	144,266	295,084
Taxes and duties	430,131	754,285
Advertisement expenses	808,850	1,102,035
Maintanance and repair expenses	155,414	134,103
Travel and car expenses	986,503	761,025
Consulting expenses	390,383	439,030
Stationery and IT related expenses	151,627	155,280
Rent expenses	355,883	599,171
Grants and donations	625,000	-
Other	35,609	61,053
	15,141,458	12,811,718

#### b) Detail of Marketing Expenses

	1 January- 31 December 2019	1 January- 31 December 2018
Common building expenses	1,542,499	945,050
Advertisement expenses	1,682,979	3,079,161
Depreciation and amortization charges	995,282	-
Sample flat furnishing expenses	-	14,477
Taxes and duties	159,679	9,766
Sales office rent expenses	189,196	167,984
Commission expenses <sup>(*)</sup>	333,267	356,230
Other	90,620	99,133
	4,993,522	4,671,801

(\*) The amount comprises sales commissions paid related to the property projects.

#### b) Detail of Personnel Expenses

	1 January- 31 December 2019	1 January- 31 December 2018
Wages and salaries	7,329,123	5,880,839
Social Security Instituion employer's shares	1,080,151	858,767
Insurance expenses	584,624	504,194
Board of directors' remunerations	466,944	456,712
Provision expenses for retirement pay and unused vacation	546,768	406,743
Other	434,172	227,255
	10,441,782	8,334,510

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### **18. OTHER INCOME AND EXPENSES FROM OPERATING ACTIVITIES**

#### Other income from operating activities:

	1 January-	1 January-
	31 December	31 December
-	2019	2018
Income from foreclosure of letter of guarantees and penalty	934,018	-
Foreign exchange gains from operations	663,112	4,446,995
Incentive and discount refunds from public institutions	162,622	-
Consortium participation refund	-	1,176,495
Income from rescission, withdrawal and sales contract cancellation	52,701	181,575
Provisions released	209,483	360,241
Other income	266,432	151,255
	2,288,368	6,316,561

### Other expenses from operating activities:

	1 January- 31 December	1 January- 31 December
	2019	2018
Foreign exchange gains from operations	(446,391)	(1,667,403)
Other income	(35,361)	(194,537)
	(481,752)	(1,861,940)

### **19. FINANCE EXPENSE**

	1 January-	1 January-
	31 December	31 December
	2019	2018
Interest expenses from bank loans	9,250,624	6,849,703
Commission expenses	984,199	661,514
Expenses on finance leases	4,426,436	8,390,781
Short-term commercial paper interest expenses	-	12,785,008
Short-term lease certificate interest expenses	55,699,511	26,021,267
Expenses on operating leases	192,515	-
	70,553,284	54,708,273
Amounts included in the investment properties	(60,031,645)	(39,668,326)
Finance Expense	10,521,639	15,039,947

#### **20. INCOME TAXES**

According to the Article 5/1(d) (4) of the Corporate Tax Law numbered 520, earnings of real estate investment trusts are exempt from Corporate Income Tax in Turkey.

### 21. EARNINGS PER SHARE

Earning per share	1 January- 31 December 2019	1 January- 30 December 2018
The average number of shares during the year (full value)	928,000,000	928,000,000
Net profit of the shareholders	321,408,214	381,344,886
Earnings per share from contiuing or discontinued operations	0.3463	0.4109

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 22. FINANCIAL INSTRUMENTS

#### **Financial Liabilities**

	31 December	31 December
Financial Borrowings	2019	2018
a) Borrowing Instruments	367,171,740	250,839,562
b) Bank Loans	43,068,298	39,705,725
c) Financial Lease Payables (*)	21,549,682	24,078,915
d) Operating Lease Payables	1,617,415	-
	433,407,135	314,624,202

(\*) The Company signed an agreement with Buga Otis Asansör Sanayi ve Ticaret A.Ş. within the scope of service procurement for vertical transports (elevator and escalator) in Halk Office Towers to be built related to the project of Istanbul International Finance Center and signed financial lease agreement with Halk Finansal Kiralama A.Ş. for relevant service procurement.

	31 December	31 December
Borrowing Instruments	2019	2018
Short-term lease certificates	367,171,740	250,839,562
	367,171,740	250,839,562

The Company's lease certificate issue is detailed as follows:

Issue date	Maturity date	Rate of return	Nominal value	Amortization date	Amortization amount
19 December 2017	16 March 2018	13.25%	100,000,000	16 March 2018	103,158,384
16 March 2018	20 June 2018	13.40%	100,000,000	20 June 2018	103,528,384
23 March 2018	20 June 2018	13.40%	25,000,000	20 June 2018	25,816,849
20 June 2018	19 September 2018	17.00%	125,000,000	19 September 2018	130,297,945
19 September 2018	19 December 2018	27.00%	128,560,000	19 Aralık 2018	129,614,742
12 October 2018	22 January 2019	27.50%	75,000,000	22 January 2019	80,763,699
19 December 2018	16 April 2019	23.60%	170,000,000	16 April 2019	182,970,150
22 January 2019	21 May 2019	22.50%	80,000,000	21 May 2019	85,868,480
16 April 2019	20 August 2019	22.75%	180,000,000	20 August 2019	194,136,120
21 May 2019	17 September 2019	23.50%	75,000,000	17 September 2019	80,746,200
20 August 2019	17 December 2019	17.50%	205,000,000	17 December 2019	216,696,070
17 September 2019	7 January 2020	14.90%	75,000,000	7 January 2020	-
9 October 2019	10 March 2020	14.00%	100,000,000	10 March 2020	-
17 December 2019	12 May 2020	10.90%	185,000,000	12 May 2020	-

The Company's commercial bill issue is detailed as follows:

Issue date	Maturity date	Rate of return	Nominal value	Amortization date	Amortization amount
6 October 2017	30 March 2018	14.10%	93,668,000	30 March 2018	100,000,213
30 March 2018	19 December 2018	14.85%	74,739,200	19 December 2018	80,000,000
19 September 2018	3 21 December 2018	28.50%	46,615,000	21 December 2018	50,000,000

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

### 22. FINANCIAL INSTRUMENTS (cont'd)

### **Financial Liabilities (cont'd)**

	31 December	31 December
Bank Loans	2019	2018
Short-term bank loans	38,612,972	32,277,472
Short-term portion of long term bank loans	3,396,659	3,397,826
Lon-term bank loans	1,058,667	4,030,427
	43,068,298	39,705,725

Interest rates of financial liabilities are as follows:

		Nominal		31 December 2019		
Financial Instrument	Currency	interest rate	Short-term	Long-term		
Lease certificate	TL	12.62%	367,171,740	-		
Floating rate loans	TL	15.07%	38,612,972	-		
Fixed rate loan	TL	8.00%	3,396,659	1,058,667		
Financial lease agreement	EUR	5.10%	15,719,844	5,829,838		
Operating lease agreement	TL	23.5%	418,721	966,379		
Operating lease agreement	EUR	5.10%	66,752	165,563		
			425,386,688	8,020,447		

	Nominal		31 December 2018		
Financial Instrument	Currency	interest rate	Short-term	Long-term	
Lease certificate	TL	24.84%	250,839,562	-	
Floating rate loans	TL	26.82%	32,277,472	-	
Fixed rate loan	TL	8.00%	3,397,826	4,030,427	
Financial lease agreement	EUR	5.10%	10,768,287	13,233,249	
Financial lease agreement	TL	40.00%	34,716	42,663	
			297,317,863	17,306,339	

Maturities of bank borrowings are as follows:

	31 December	31 December
	2019	2018
Less than 1 year	425,386,688	297,317,863
Between 1-2 years	5,937,754	13,992,333
Between 2-3 years	2,082,693	3,314,006
	433,407,135	314,624,202

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 23. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS

#### a) Capital risk management

The Company manages its capital to ensure that it will be able to continue as going concern while maximizing the return to stakeholders through the optimization of the debt and equity balance. The capital structure of the Group consists of debts, which includes the borrowings disclosed in Note 22, comprising cash and cash equivalents, issued capital, reserves and prior years' profit.

The Company's board of directors reviews the capital structure of the Company on a quarterly basis. As a part of this review, the committee considers the cost of capital and the risks associated with each class of capital. Based on recommendations of the board, the Company balances its overall capital structure through the payment of dividends, new share issues and acquiring own shares, as well as the issue of new debt or the redemption of existing debt.

In addition and consistent with other entities in the industry, the Company monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (including 'current and non-current borrowings' as shown in the statement of financial position) less cash and cash equivalents. Total capital is calculated as 'equity' as shown in the statement of financial position plus net debt.

During 2019, the Company's strategy has not been change from 2018. As of 31 December 2019 and 2018, the net debt/capital ratio calculated as net debt divided by total capital (net debt is calculated as total borrowings less cash and cash equivalents and short-term financial investments) is as follows:

	31 December	31 December
	2019	2018
Financial Liabilities	433,407,135	314,624,202
Less: Cash and Cash Equivalents	(74,285,277)	(28,825,032)
Net Debt	359,121,858	285,799,170
Total Shareholders Equity	2,578,219,682	2,261,618,820
Total Share Capital	928,000,000	858,000,000
Gearing Ratio	39%	33%

#### b) Financial Risk Factors

The Company's activities expose it to market risk (currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. Company's risk management programme generaly focuses on uncertainty in financial markets and minimizing potential negative effects on Company's financial performance.

Risk management, is conducted by a treasury department with policies approved by the Board of Directors. Treasury department of the Company defines and evaluates the financial risk, and by working with the operation units by using tools to decrease the risk. Board of Directors maintains generates a written procedure about foreign exchange risk, interest rate risk, credit risk, usage of derivative instruments and other non-derivative financial instruments, and evaluating excess liquidity or other various risks.

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 23. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd)

## b.1) Credit risk management

Details of credit risk by class of financial instruments	Receivables				
	Trade Rec	eivables	Other Recei	vables	
<u>31 December 2019</u>	Related Parties	<u>Other</u>	<u>Related Parties</u>	<u>Other</u>	<u>Deposits</u> <u>at Banks</u>
Maximum credit risk exposed as of balance sheet date (A+B+C+D) (*)	3,114	15,934,839	-	-	74,285,277
- Secured portion of the maximum credit risk by guarantees (**)	-	6,139,928	-	-	-
A. Net book value of financial assets that are neither past due nor impaired	3,114	15,934,839	-	-	74,285,277
B. Net book value of financial assets that are past due but not impaired	-	1,408,956	-	-	-
<ul> <li>C. Net book value of the impaired assets</li> <li>Past due (gross amount)</li> <li>Impairment (-)</li> <li>Secured portion of the net book value by guarantees, etc.</li> <li>Not past due (gross amount)</li> <li>Impairment (-)</li> <li>Secured portion of the net book value by guarantees, etc.</li> </ul>	- - - - -	- - - -	- - - - -	- - - -	- - - - -
D. Off-balance sheet items include credit risk	-	-	-	-	-

(\*) The factors that increase the credit reliability, such as guarantees received are not considered in the determination of the balance.

(\*\*) Guarantees consist of guarantee letters, guarantee notes and mortgages obtained from the customers.

#### NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 23. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd)

### b.1) Credit risk management (cont'd)

#### Details of credit risk by class of financial instruments

Details of credit risk by class of financial instruments	Receivables				
	Trade Rec	Trade Receivables		vables	
31 December 2018	<b>Related Parties</b>	<u>Other</u>	<b>Related Parties</b>	<u>Other</u>	<u>Deposits</u> at Banks
Maximum credit risk exposed as of balance sheet date (A+B+C+D) (*)	627	15,972,980	-	-	28,825,032
- Secured portion of the maximum credit risk by guarantees (**)	-	2,676,421	-	-	-
A. Net book value of financial assets that are neither past due nor impaired	627	15,972,980	-	-	28,825,032
B. Net book value of financial assets that are past due but not impaired	-	4,061,990	-	-	-
C. Net book value of the impaired assets	-	-	-	-	-
- Past due (gross amount)	-	-	-	-	-
- Impairment (-)	-	-	-	-	-
- Secured portion of the net book value by guarantees, etc.	-	-	-	-	-
- Not past due (gross amount)	-	-	-	-	-
- Impairment (-)	-	-	-	-	-
- Secured portion of the net book value by guarantees, etc.	-	-	-	-	-
D. Off-balance sheet items include credit risk	-	-	-	-	-

(\*) The factors that increase the credit reliability, such as guarantees received are not considered in the determination of the balance.

(\*\*) Guarantees consist of guarantee letters, guarantee notes and mortgages obtained from the customers.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 23. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd)

#### b.1) Credit risk management (cont'd)

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Company. The Company aims to decrease credit risk by transacting only with parties who has credit assurance and where possible, obtaining sufficient gurantee. Credit risks which the Company is exposed and credibility of customers are being monitored regularly. Credit risk is being controlled by the risk management committee through limits which are determined and annually controlled by the Board of Directors.

#### b.2) Liquidity risk management

The ultimate responsibility for liquidity risk management belongs to the Board of Directors. The Board of Directors has established a liquidity risk management in order to meet short, mid and long term financing, and liquidity requirements. The Company manages liquidity risk by monitoring expected and actual cash flows closely, and by maintaining sustainability of sufficient borrowing funds through matching maturities of financial assets and libilities.

The following tables detail the Company's remaining contractual maturity for its non-derivative financial liabilities. The tables below have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Company can be required to pay. The table includes both interest and principal cash flows.

#### Liquidity risk table:

<u>Contractual terms</u>	<u>Carrying Value</u>	<u>Total contractual</u> <u>cash outflows</u> <u>(I+II+III)</u>	Less than 3 months (I)	<u>3 to 12</u> months (II)	<u>1 to 5 years</u> (III)
Non-derivative financials liabilities					
Bank loans	43,068,298	43,386,360	39,507,983	2,685,031	1,193,346
Debt securities issued	367,171,740	377,418,530	184,297,400	193,121,130	-
Financial lease liabilities	21,549,682	22,477,343	3,873,327	11,619,981	6,984,035
Long-term liabilities from					
operating lease	1,617,415	2,076,075	346,182	853,301	876,592
Trade payables	2,955,431	2,955,431	2,955,431	-	-
Other liabilities	945,144	945,144	945,144	-	-
Total liabilities	437,307,710	449,258,883	231,925,467	208,279,443	9,053,973
		Total contractual			
		cash outflows	Less than 3	<u>3 to 12</u>	1 to 5 years
<u>Contractual Terms</u>	<u>Carrying Value</u>	<u>(I+II+III)</u>	<u>months (I)</u>	<u>months (II)</u>	<u>(III)</u>
Non-derivative financials liabilities					
Bank loans	39,705,725	40,630,402	33,171,983	2,685,031	4,773,388
Debt securities issued	250,839,562	263,733,849	80,763,699	182,970,150	-
Financial lease liabilities	24,078,915	25,295,900	2,918,758	8,756,273	13,620,869
Trade payables	15,628,217	15,628,217	15,628,217	-	-
Other liabilities	28,726,095	28,726,095	28,726,095	-	-
Total liabilities	358,978,514	374,014,463	161,208,752	194,411,454	18,394,257

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 23. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd)

#### b.3) Market risk management

During the current period, any change to either exposed risks or management and measurement methods of these risks, was not happened compared to the prior year.

### b.3.1) Foreign currency risk management

The carrying amounts of the Company's foreign currency denominated monetary and non-monetary assets and monetary and non-monetary liabilities at the reporting period are as follows:

	31		
	TL Amount	US Dollar	Euro
1. Trade Receivables	-	-	-
2a. Monetary Finacial Assets	938.552	158.000	-
2b. Non-monetary Financial Assets 3. Other	-	-	-
4.CURRENT ASSETS	938.552	158.000	
5. Trade Receivables	2.581	-	388
6a. Monetary Finacial Assets		-	-
6b. Non-monetary Financial Assets 7. Other	-	-	-
8. NON-CURRENT ASSETS	2.581	-	388
9. TOTAL ASSETS	941.133	158.000	388
10. Trade Payable	802	135	-
11. Financial Liabilities	15.276.116	-	2.296.953
12a. Monetary Other Liabilities	-	-	-
12b. Non-Monetary Other Liabilities	-	-	-
13. CURRENT LIABILITIES 14.Trade Payable	15.276.918	135	2.296.953
15. Financial Liabilities	6.505.883	-	- 978.240
16a. Monetary Other Liabilities	0.505.865	-	-
16b. Non-Monetary Other Liabilities	-	-	
17. NON-CURRENT LIABILITIES	6.505.883	-	978.240
18.TOTAL LIABILITIES	21.782.800	135	3.275.193
19. Off-balance Sheet Derivative Instruments Net Asset/Liability Position (19a-19b)	-	-	-
19.a Derivative Financial Assets	-	-	-
19.b Derivative Financial Liabilities	-	-	-
20.Net Foreign Currency Assets/Liabilities Position	(20.841.668)	157.865	(3.274.805)
21.Monetary Items Net Foreign Currency Assets / Liabilities (1+2a+5+6a-10-12a-14-15-16a)	(20.841.668)	157.865	(3.274.805)

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## 23. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd)

### b.3.1) Foreign currency risk management (cont'd)

	31 December 2018			
	TL Amount	US Dollar	Euro	
1. Trade Receivables	-	-	-	
<ul><li>2a. Monetary Finacial Assets</li><li>2b. Non-monetary Financial Assets</li></ul>	3,000,971	158,000	359,945	
3. Other	-	-	-	
4.CURRENT ASSETS	3,000,971	158,000	359,945	
5. Trade Receivables	-	-	-	
6a. Monetary Finacial Assets	-	-	-	
6b. Non-monetary Financial Assets	-	-	-	
7. Other	-	-	-	
8. NON-CURRENT ASSETS	-	-	-	
9. TOTAL ASSETS	3,000,971	158,000	359,945	
10. Trade Payable	-			
11. Financial Liabilities	10,803,003	-	1,792,137	
12a. Monetary Other Liabilities	-	-	-	
12b. Non-Monetary Other Liabilities 13. CURRENT LIABILITIES			1,792,137	
14.Trade Payable	53,264	- 10,124	1,/92,13/	
15. Financial Liabilities	13,196,350	-	2,189,176	
16a. Monetary Other Liabilities		-	-,,	
16b. Non-Monetary Other Liabilities	-	-	-	
17. NON-CURRENT LIABILITIES	13,249,614	10,124	2,189,176	
18.TOTAL LIABILITIES	24,052,617	10,124	3,981,313	
19. Off-balance Sheet Derivative Instruments Net Asset/Liability Position (19a-19b)	-	-	-	
19.a Derivative Financial Assets				
19.b Derivative Financial Liabilities				
20.Net Foreign Currency Assets/Liabilities Position	(21,051,646)	147,876	(3,621,368)	
21.Monetary Items Net Foreign Currency Assets / Liabilities (1+2a+5+6a-10-12a-14-15-16a)	(21,882,868)	147,876	(3,621,368)	

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd) 23.

#### b.3.1) Foreign currency risk management (cont'd)

#### Foreign currency sensitivity analysis

The Company is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to US Dollar and Euro.

The following table details the Company's sensitivity to a 10% increase and decrease in foreign currency against TL. 10% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 10% change in foreign currency rates. A positive number below indicates an increase in profit/loss or equity.

2,182,960

2,188,286

(2,182,960)

(2,188,286)

2,182,960

2,188,286

		31 Decemb	er 2019	
	Profit /	Loss	Equ	ity
	Appreciation of foreign currency	Depreciation foreign currency	Appreciation of foreign currency	Depreciation foreign currency
In case of US Dolar increases in 10% against TL 1 - US Dolar net asset/liability 2- US Dolar hedges (-)	93,775	(93,775)	93,775	(93,775)
3- Net effect of US Dollar (1 +2)	93,775	(93,775)	93,775	(93,775)
In case of Euro increases in 10% against TL 4 - Euro net asset/liability 5 - Euro hedges (-)	(2,177,942)	2,177,942	(2,177,942)	2,177,942
6- Net effect of Euro (4+5)	(2,177,942)	2,177,942	(2,177,942)	2,177,942
	(2,084,167)	2,084,167 <b>31 Decemb</b>	(2,084,167) per 2018	2,084,167
	Profit /	Loss	Equ	ity
	Appreciation of foreign currency	Depreciation foreign currency	Appreciation of foreign currency	Depreciation foreign currency
In case of US Dolar increases in 10% against TL 1 - US Dolar net asset/liability	77,796	(77,796)	77,796	(77,796)
<ul> <li>2- US Dolar hedges (-)</li> <li>3- Net effect of US Dollar (1 +2)</li> </ul>	77,796	(77,796)	77,796	(77,796)
In case of Euro increases in 10% against TL 4 - Euro net asset/liability 5 - Euro hedges (-)	(2,182,960)	2,182,960	(2,182,960)	2,182,960

(2,182,960)

(2,188,286)

6- Net effect of Euro (4+5)

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 23. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (cont'd)

#### b.3.2) Interest rate risk management

The Company borrows funds at fixed interest rate. Risk hedging strategies are evaluated regulary in order to comply with interest rate anticipations and defined risks.

#### Interest rate sensitivity analysis

The details of the interest-bearing financial assets of the Company are as follows:

Interest Position Table		
	31 December 2019	31 December 2018
Fixed Interest Rate Instruments		
Financial Liabilities	394,794,163	282,346,730
Variable Interest Rate Instruments		
Financial Liabilities	38,612,972	32,277,472

### 24. FINANCIAL INSTRUMENTS (FAIR VALUE DISCLOSURES)

31 December 2019	Loans and receivables (including cash and cash equivalents)	Financial liabilities at amortized cost	Carrying value	Note
Financial assets	<u>,                                 </u>			
Cash and cash equivalents	74,285,277	-	74,285,277	26
Trade receivables	15,937,953	-	15,937,953	5
Financial liabilities				
Borrowings	-	433,407,135	433,407,135	22
Trade payables	-	2,899,627	2,899,627	5
Due to related parties	-	55,804	55,804	4
Other financial liabilities	-	945,144	945,144	13

31 December 2018	Loans and receivables (including cash and cash equivalents)	Financial liabilities at amortized cost	Carrying value	Note
Financial assets	<u> </u>			
Cash and cash equivalents	28,825,032	-	28,825,032	26
Trade receivables	15,973,607	Ξ	15,973,607	5
Financial liabilities	-	-	-	
Borrowings	-	314,624,202	314,624,202	22
Trade payables	-	15,549,139	15,549,139	5
Due to related parties	-	79,078	79,078	4
Other financial liabilities	-	28,726,095	28,726,095	13

(\*) The Company management considers the carrying amounts of financial assets approximate their fair values.

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 24. FINANCIAL INSTRUMENTS (FAIR VALUE DISCLOSURES) (cont'd)

#### Fair Value of Financial Instruments

The fair values of financial assets and financial liabilities are determined and grouped as follows:

- Level 1: The fair value of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices;
- Level 2: The fair value of other financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flows analysis using prices from observable current market transactions; and
- Level 3: The fair value of the financial assets and financial liabilities are determined where there is no observable market data.

### 25. EVENTS AFTER THE REPORTING PERIOD

On 7 January 2020, the Company borrowed with a lease certificate at the nominal amount of TL 75,000,000 with rate of return of 10.40% and expiry date of 2 June 2020.

#### 26. NOTES ON STATEMENT OF CASH FLOWS

	31 December	31 December
	2019	2018
Cash at banks	74,286,168	28,814,246
Demand deposits(*)	724,840	691,954
Time deposits with maturity less than 3 months	73,561,328	28,122,292
Expected credit loss (-)	(891)	(346)
Other liquid assets (*)	-	11,132
Cash and cash equivalents in the statement of financial position	74,285,277	28,825,032
Less: Interest income accruals on cash equivalents	(84,178)	(223,504)
Cash and cash equivalents in the statement of cash flows	74,201,099	28,601,528

(\*) As of 31 December 2019 and 2018, there is blocked amount for salary payments to personnel from demand deposit amounts.

(\*\*)As of 31 December 2018, other liquid assets of the Company consist of credit card receivables from sales of residential units of Bizimtepe Aydos and Erzurum Şehristan Projects.

As of 31 December 2019 and 2018, the details of time deposits at banks are as follows:

31 December 2019	Amount	Interest rate	Maturity
Time deposits			
TL	73,343,707	10.75%	5.02.2020
TL	128,113	10.24%	2.01.2020
TL	7,501	9.50%	2.01.2020
TL	82,007	10.49%	2.01.2020
	73,561,328		

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

### 26. NOTES ON STATEMENT OF CASH FLOWS (cont'd)

31 December 2018	Amount	Interest rate	Maturity
Time deposits			
TL	19,444	21.00%	2.01.2019
TL	1,062	2.00%	2.01.2019
TL	21,126	19.50%	2.01.2019
TL	550,000	22.00%	2.01.2019
TL	20,000,000	23.25%	22.01.2019
TL	5,360,987	22.00%	30.01.2019
EUR	2,169,673	3.75%	2.01.2019
	28,122,292		

Explanations about the nature and level of risks related to cash and cash equivalents are provided in Note 23.

### 27. DISCLOSURE OF OTHER MATTERS THAT MAY AFFECT FINANCIAL STATEMENTS SIGNIFICANTLY OR IS NECESSARY FOR FINANCIAL STATEMENTS TO BE CLEAR, INTERPRETABLE AND COMPREHENSIBLE

An indictment was filed against the Parent Bank on 15 October 2019 by the New York Southern District Attorney General of the United States Department of Justice, which repeated the allegations made in the case against the former executive of the Parent Bank for violation of Iranian sanctions.

The Parent Bank sought leave the New York Southern District Court ("District Court") to make a "special appearance" in a proceeding to challenge the court's jurisdiction and rejection of the judge of the case. The District Court has denied that request. The Parent Bank appealed to the US Second Circuit Court of Appeals ("Court of Appeals") for mandamus regarding the District Court deciding to allow the respective special appearance.

The District Court was requested to suspend the hearings upon the District Court's requisition to continue the general hearings regarding the case. The District Court also denied that request. The Parent Bank also applied to the Court of Appeals for a mandamus for the approval of denied suspention request.

The Court of Appeals's appeal committee consisting of 3 judges granted a temporary stay on the District Court litigation until the resolution of the mandamus petition.

The appeal process for the suspension of the hearings before the Court of Appeals and the order of a high court for a special appearance is still ongoing.

The prosecution process is closely monitored by the Parent Bank through specialized US law firms.

The appeal process of the case which resulted in conviction for the defendant former executive of the Parent Bank, who was released on 19 July 2019 and returned back to Turkey, is ongoing.

The Parent Bank is always sensitive in complying with national and international regulations and puts considerable efforts in improving such compliance policies in line with international standards.

In providing the banking transactions, the Parent Bank is not following the foreign trade applications, mechanisms, methods and systems, other than prevailing banking practices and those adopted by other banks. The foreign trade transactions and money transfers are open and transparent, and easily be monitored by authorities. The Parent Bank will continue to adopt the same policies of transparency and compliance with international regulations.

The Parent Bank placed a high importance on this matter and established a separate "Compliance Department".

NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

#### 28. RESTATEMENT OF THE PRIOR PERIOD FINANCIAL STATEMENTS

The financial statements of the Company include comparative financial information to enable the determination of the financial position and performance. Comparative figures are reclassified, where necessary, to conform to the changes in the presentation in the current period financial statements, and material differences are disclosed.

#### Significant adjustments:

In the current period, the Company has reviewed the items of inventories, other liabilities and cost of sales in its financial statements based on costs incurred later regarding the completed project.

	Previously Reported 31 December 2018	Adjustments	Restated 31 December 2018
Inventories <b>Total adjustments asset</b>	103,021,423	5,913,908 <b>5,913,908</b>	108,935,331
Other short-term liabilities Profit for the period <b>Total adjustments liability</b>	9,355,991 394,801,082	19,370,104 (13,456,196) <b>5,913,908</b>	28,726,095 381,344,886

The details of other short-term liabilities are stated in Note 13.

## APPENDIX 1 - CONTROL OF COMPLIANCE WITH RESTRICTIONS ON THE INVESTMENT PORTFOLIO

The information contained herein, is summary information derived from the financial statements according to Article 16 "Communiqué on Financial Reporting in Capital Market" Serial: II, No: 14.1 of the CMB and prepared for purposes of the controlling the compliance with portfolio limitations as set out in the CMB's Serial: III No: 48.1 communique, "Communiqué on Principles Regarding Real Estate Investment Trusts", published in the Official Gazette numbered 28660 dated 28 May 2013.

As of 31 December 2019, the Company complied with the restrictions that stated on the paragraph "a, b, c, ç and d" of 24th, 22nd and 38th articles of the CMB's communique no III-48.1, "Communiqué on Principles Regarding Real Estate Investment Trusts", published in the Official Gazette numbered 28660. The ratios related with these restrictions are shown below.

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## APPENDIX 1 - CONTROL OF COMPLIANCE WITH RESTRICTIONS ON THE INVESTMENT PORTFOLIO (cont'd)

			31 December	31 December
	Financial statement primary account items	Regulations	<b>2019 (TL)</b>	2018 (TL)
Α	Money and capital market instruments	Serial: III-48.1, Article 24/(b)	74.285.277	28.825.032
В	Real estates, based on real estates, rights based on real estates	Serial: III-48.1, Article 24/(a)	2.783.856.463	2.397.707.741
С	Subsidiaries	Serial: III-48.1, Article 24/(b)		
	Due from related parties (non-trade)	Serial: III-48.1, Article 23/(f)		
	Other assets		181.067.390	206.260.620
D	Total Assets	Serial: III-48.1, Article 3/(k)	3.039.209.130	2.632.793.393
Е	Loans and borrowings	Serial: III-48.1, Article 31	410.240.038	290.545.287
F	Other financial liabilities	Serial: III-48.1, Article 31		
G	Financial leasing obligations	Serial: III-48.1, Article 31	23.167.097	24.078.915
Н	Due to related parties (non-trade)	Serial: III-48.1, Article 23/(f)		
İ	Equity	Serial: III-48.1, Article 31	2.578.219.682	2.261.618.820
	Other liabilities		27.582.313	56.550.371
D	Total liabilities and equity	Serial: III-48.1, Article 3/(k)	3.039.209.130	2.632.793.393
			31 December	31 December
	Other financial information	Regulations	2019 (TL)	2018 (TL)
A1	Portion of money and capital markets instruments for real estate payments of 3 years	Serial: III-48.1, Article 24/(b)		
A2	Time deposit/ demand deposit/ TL / foreign currency	Serial: III-48.1, Article 24/(b)	74.286.168	28.814.246
A3	Foreign capital market instruments	Serial: III-48.1, Article 24/(d)		
B1	Foreign real estates, based on real estates projects, rights for real estates	Serial: III-48.1, Article 24/(d)		
B2	Idle land	Serial: III-48.1, Article 24/(c)		
C1	Foreign Subsidiaries	Serial: III-48.1, Article 24/(d)		
C2	Investment in the operating company	Serial: III-48.1, Article 28		
J	Non-cash loans	Serial: III-48.1, Article 31	216.456.082	219.069.644
к	Mortgage amounts on land that project to be developed but the ownership does not belong the entity	Serial: III-48.1, Article 22/(e)		
L	Total investments of money and capital market instruments at one company	Serial: III-48.1, Article 22/(1)		

## NOTES TO THE AUDITED FINANCIAL STATEMENTS AS OF 31 DECEMBER 2019

(Amounts expressed in Turkish Lira (TL))

## APPENDIX 1 - CONTROL OF COMPLIANCE WITH RESTRICTIONS ON THE INVESTMENT PORTFOLIO (cont'd)

Portfolio Restrictions	Regulations	Calculation	Min/Max Rate	31 December 2019 (TL)	31 December 2018 (TL)
1 Mortgage amounts on land that project to be developed but the ownership does not belong the entity	Serial: III-48.1, Article 22/(e)	K/D	Maximum 10%		
2 Real estates, based on real estates projects, rights for real estates	Serial: III-48.1, Article 24/(a),(b)	(B+A1)/D	Minimum 51%	91.6%	91.07%
3 Money and capital market instruments and associates	Serial: III-48.1, Article 24/(b)	(A+C-A1)/D	Maximum 49%	2.44%	1.09%
Foreign real estates, based on real estates projects, 4 rights for real estate,associates, capital market instruments	Serial: III-48.1, Article 24/(d)	(A3+B1+C1)/D	Maximum 49%		
5 Idle Land	Serial: III-48.1, Article 24/(c)	B2/D	Maximum 20%		
6 Investment in operating company	Serial: III-48.1, Article 28	C2/D	Maximum 10%		
7 Borrowing Limit	Serial: III-48.1, Article 31	(E+F+G+H+J)/İ	Maximum 500%	25.21%	23.6%
8 Time Deposit/ Demand Deposit/ TL / Foreign Currency	Serial: III-48.1, Article 24/(b)	(A2-A1)/D	Maximum 10%	2.44%	1.09%
9 Total investments of money and capital market instruments at one company	Serial: III-48.1, Article 22/(e)	L/D	Maxiumum 10%		